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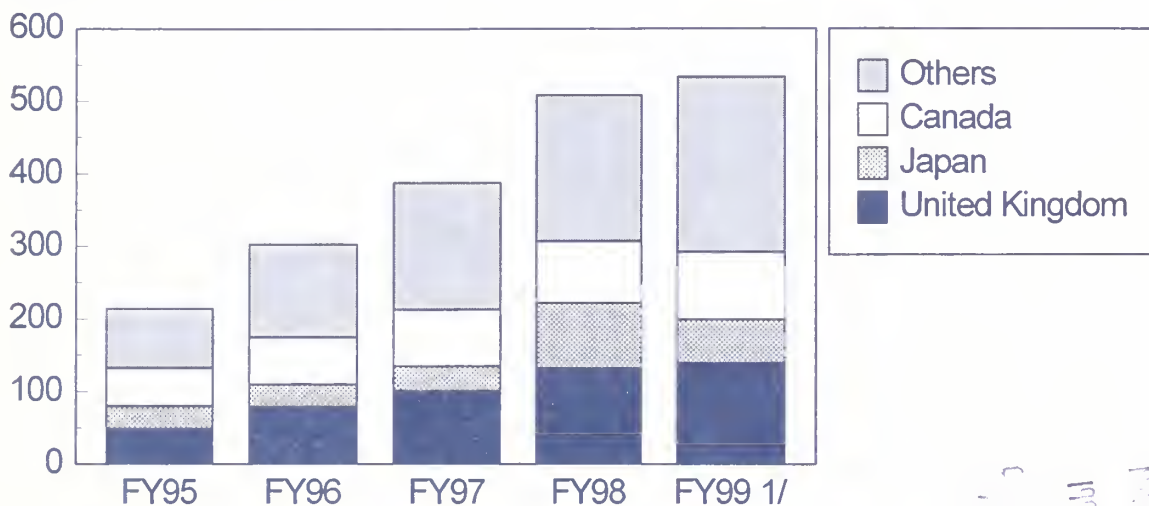
Circular Series  
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# World Horticultural Trade and U.S. Export Opportunities

12

## U.S. Wine Exports Continue to Climb

(\$ Million)



1/ FAS estimate.

Source: U.S. Department of Commerce, Bureau of Census.

The outlook for fiscal year 1999 (FY99) is positive for U.S. wine exports. U.S. wine exports (including cider, fermented beverages, and must) for FY99 are forecast to reach \$530 million, up 4 percent from FY98. The United Kingdom, Japan, Canada, the Netherlands, and Switzerland are the top five export markets. During FY99, the United Kingdom and Canada are forecast at \$139 million and \$93 million, up 5 and 9 percent, respectively. Exports to Japan are forecast at \$60 million, down 33 percent from FY98's record year of \$91 million. However, U.S. wine exports to Japan during the financial crisis have not been as negatively impacted as originally expected. Additionally, some of Japan's decline was made up by other export markets. Exports to the Netherlands and Switzerland are forecast to reach \$116 million and \$26 million, respectively, for FY99.

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**Export Summary**

U.S. exports of horticultural products to all countries in June totaled \$902 million, down slightly from the same month a year earlier. Five of the 15 product categories registered value increases. Categories with the most significant increases in June were fresh non-citrus fruit (up \$30.5 million or 21 percent) and nursery products (up \$5.3 million or 40 percent). The category with the most significant decrease was fresh citrus (down \$20.3 million or 39 percent). For FY 1999 to date (October-June), the total value of U.S. horticultural exports was \$7.8 billion, 1 percent below FY 1998 during the same period.

To access **FAS Attache Reports** online, please reference the following Internet address:

[http://www.FAS.USDA.GOV/scriptsw/AttacheRep/attache\\_frm.asp](http://www.FAS.USDA.GOV/scriptsw/AttacheRep/attache_frm.asp)

Search through the country and market reports prepared by FAS attaches covering over 20 horticultural and tropical product commodities and nearly 130 countries. Search by keyword, including country and commodity.

All measures not otherwise noted are metric. One kilogram (kg.)=2.2046 pounds,  
1 metric ton = 2,204.62 pounds, 1 liter = 0.2642 gallon,  
1 hectoliter (hl.) = 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.



## Southern Hemisphere Wine Situation and Outlook

Overall, the production and export forecast for 1999 is favorable for the selected Southern Hemisphere countries (Argentina, Australia, Chile, and South Africa). Wine production in 1999 for these countries is forecast at 37.7 million hectoliters, up 11 percent from the previous year. Chile's production, however, is expected to fall 13 percent due to adverse weather and restricted water supplies. Also in 1999, exports for these countries are projected at close to 7.4 million hectoliters. As part of their efforts to expand exports beyond 2000, these countries are increasing plantings and making investments that will improve wine production. Argentina and Australia will account for most of the increase in exports and are forecast to increase 21 and 18 percent, respectively. The U.S. wine industry, which has had 14 consecutive record-breaking years of exports, will face increasing competition both at home and in third country markets.

### Argentina

Favorable weather and growing conditions are expected to increase wine production in 1999 to 15.9 million hectoliters (hl), a 25-percent increase over 1998. In contrast, adverse weather in 1998 related to El Nino caused Argentina's wine production to drop to 12.7 million hl, down 6 percent from the previous year.

Argentine wine exports in 1999 are projected to increase somewhat over 1998 levels, although some exporters believe it could be increased by 20 percent or more. Fine wines now account for half of the volume of Argentina's wine exports. Total Argentine wine exports in 1998 were about 1.1 million hl, down 11 percent from 1997. However, 1998 exports were valued at \$102.3 million, the highest since Argentina began exporting fine wines. The United States was Argentina's top export destination in 1998, followed by the United Kingdom and Japan. Significant investments have been made in the wine industry in Argentina. These investments include modernization and significant mergers and acquisitions by foreign investors with Argentina's leading wineries.

### Australia

The Australian wine industry has grown significantly over the last decade, and since the early 1980's exports have increased nearly 50 percent. The majority of wineries are small but several large companies account for approximately 75 percent of production. Despite unfavorable weather, Australian wine production is forecast to rise 10 percent to 7.6 million hl in 1998/99

due mainly to increased acreage. Increased plantings, mostly of premium varieties (with the majority being red), will result in rapid production increases over the next several years.

The increased wine grape production also led to an increase in wine exports. In 1999, exports are forecast to rise 18 percent to 2.3 million hl. Exports reached 1,977,220 hl in 1998, a 16-percent increase over the previous year. Major export markets by volume include the United Kingdom, the United States, and New Zealand. Australian exports have historically been dominated by white wine but, in recent years, red wine has been growing faster. In 1998, red wine exports represented almost half of total Australian wine exports by volume and value.

The Australian government provides export promotion funds through the Export Market Development Grant Scheme. Applicants under this program may qualify for up to 50 percent reimbursement of eligible export marketing expenses. During the Australian Wine and Brandy Corporation spent US\$2.3 million on promotions through the Australian Wine Export Council (AWEC). The Australian wine industry has instituted a levy on wine exports to cover future promotional expenditures by AWEC.

## **Chile**

In 1999, production is forecast to fall 13 percent to 5.5 million hl due to droughts and restricted water supplies, although new output from recent plantings will partially offset the decrease. (See the following table for production, supply, and distribution data.) By contrast, Chile's wine production reached 6.3 million hl in 1998 due to favorable weather, new vineyards coming into production, and a supply of table grapes used for wine. Additional plantings and replacement of existing vineyards are expected to increase wine production, and by 2002 production is expected to rise to 7.5 million hl.

Preliminary data for 1999 shows that the wine industry has begun feeling the impact of the Asian financial crisis and exports will rise only slightly to 2,550,000 hl, up 2 percent from the previous year. In 1998, Chilean wine exports reached 2,510,000 hl, up 12 percent from the previous year. In 2002, when the new plantings begin yielding, exports are forecast to reach a record 3.5 million hl. While the government of Chile does not subsidize production, it does support export promotions through Prochile, the Export Promotion Bureau of the Ministry of Foreign Affairs.

Imports in 1999 are forecast to rise only 1 percent to 100,000 hl. In 1998, imports fell to 99,235 hl, a 26-percent drop from 1997. Because a large quantity of table grapes was available for wine production in 1998, the largest wineries did not import as much lower-quality, lower-priced wine for the domestic market. The largest suppliers are Argentina, Spain, and France.

## South Africa

In 1999, production is projected at 8.8 million hl, an 8-percent increase over 1998 levels. Poor weather led to the decline in wine production in 1998 to 8.2 million hl, a 7-percent decline over the previous year.

Exports are expected to increase in 1999 by 1 percent to 1,175,000 hl. Exports were strong in 1998 because of the weak South African rand relative to international currencies and increasing popularity of South African wines. The top export markets with the largest growth are the United Kingdom, the Netherlands, and Mozambique. In 1999, imports are projected to fall to 95,000 hl, down 2 percent from 1998. In 1998, imports dropped by 33 percent over the 1997 level to 96,948 hl.

South Africa and the European Union have concluded negotiating a free trade agreement, and implementation is scheduled to begin January 1, 2000. Under this agreement, South Africa will phase out the use of the terms “port” and “sherry” on exports to third markets over five years (excluding Southern African Development Council, or SADC, countries) and to SADC countries over eight years. South Africa will continue to use these semi-generic terms on the domestic market during a 12-year transition period.

The marketing board was phased out and a Wine Trust was established and is taking over the management of the industry from the cooperative which traditionally regulated the industry. The Trust is eligible to apply for statutory levies on production to finance research, data collection, and other activities. This is important since the Wine and Spirits Control Act, which was a vehicle traditionally used to collect levies required by the industry, was repealed in June 1999. The South African government's Department of Industry offers limited export incentive assistance to South African exporters through the Export Marketing and Investment Assistance Scheme (EMIA) and Export Credit and Foreign Investment Reinsurance (ECRS).

*The FAS Attache Report search engine contains detailed reports on Wine Competition or Market Intelligence for 15 countries, including France, Italy, Canada and Japan. (For information on production and trade, contact Shari Kosco at 202-720-9792. For information on marketing contact Yvette Wedderburn Bomersheim at 202-720-0911.)*



### Chile's Wine Production, Supply, & Distribution 1/

	1997 2/	1998 2/	1999 3/
--- 1,000 Hectoliters ---			
<b>Supply</b>			
Beginning Stocks	2,711	2,868	3,581
Production			
Wine Grapes	4,127	4,478	4,230
Table Grapes	1,232	1,796	1,700
Total Production	5,359	6,274	5,930
Imports	134	99	100
Total Supply	8,204	9,241	9,611
<b>Distribution</b>			
Exports	2,236	2,510	2,550
Domestic Consumption	3,100	3,150	3,160
Ending Stocks	5,336	5,710	3,901
Total Distribution	8,204	9,241	9,611

1/ Calendar year.

2/ Revised.

3/ Forecast.

Source: Reports from U.S. Agricultural Counselors and Attaches and/or FAS/USDA estimates.

### Southern Hemisphere Wine Production & Exports 1/

Country	1998 Production	1999 F Production	1998/1999 Change	1998 Exports	1999 F Exports	1998/1999 Change
	--- 1,000 Hectoliters ---		Percent	--- 1,000 Hectoliters ---		Percent
Argentina	12,673	15,851	25%	1,074	1,300	21%
Australia 2/	6,950	7,620	10%	1,977	2,330	18%
Chile	6,270	5,460	-13%	2,510	2,550	2%
South Africa	8,156	8,775	8%	1,162	1,175	1%
<b>Total</b>	<b>34,049</b>	<b>37,706</b>	<b>11%</b>	<b>6,723</b>	<b>7,355</b>	<b>9%</b>

1/ Calendar years; data for 1999 is forecast.

2/ Australian production data is for 1997/98 and 1998/99; Australian export data is based on calendar years.

Source: Reports from U.S. Agricultural Counselors and Attaches and/or FAS/USDA estimates.

## Asparagus Production and Trade in Selected Countries

In 1999, production of fresh asparagus in 5 selected countries is forecast at 359,000 tons, up 3 percent from 1998. Peru, the world's leading producer, accounted for 40 percent of the total, followed by Spain and the United States at 17 percent each. Fresh asparagus exports from the selected countries are forecast at 97,500 tons, up 8 percent from 1998. With the exception of Germany, exports from all other selected countries are expected to register increases during this period. Mexico, the leading exporter of fresh asparagus, is expected to once again dominate exports from selected countries, with exports forecast at 38,000 tons, up 9 percent from 1998. The United States is Mexico's chief export market for fresh asparagus. In 1998, U.S. exports of fresh asparagus totaled 15,601 tons valued at \$46 million, a rise of 2 percent in volume but a decline of 10 percent in value from the year earlier. During the first 6 months of 1999, U.S. exports of fresh asparagus totaled 15,229 tons valued at \$43 million, up 8 percent in volume and 5 percent in value from the same period in 1998.

### United States

The United States continues to be the world's third largest producer of fresh green asparagus behind Peru and Spain. In 1998, U.S. production of fresh asparagus is reported at 60,464 tons, up 11 percent from 1997, due mostly to an increase in yields. The production forecast for 1999 is not available. California accounts for approximately 75 percent of total U.S. fresh asparagus production, followed by Washington state and Michigan. During the same period, U.S. production of processed asparagus, canned and frozen, is estimated at 31,449 tons, down 11 percent from 1997. Lower production in Washington (the principle processing state) and Oregon were the major reason for the decline. The state of Michigan is the second largest U.S. processor of asparagus. In 1998, production of fresh and processed asparagus provided \$168 million and \$43 million in cash receipts to U.S. farmers, up 24 percent and down 10 percent, respectively, from 1997.

In 1998, U.S. exports of fresh asparagus totaled 15,601 tons valued at \$46 million, up 2 percent in volume and down 10 percent in value from 1997. During the first 6 months of calendar year 1999, U.S. exports of fresh asparagus totaled 15,229 tons valued at \$43 million, up 8 percent in volume and 5 percent in value from the same period a year ago. Shipments to Canada, Japan and Switzerland, the U.S.'s top three markets, accounted for 95 percent of the total export volume for this period. Market Access Program (MAP) activities being conducted by the U.S. asparagus industry in these countries are multifaceted, including in-store promotions and displays, trade seminars, public relations work, media events, and advertising in the aforementioned countries as well as the U.K., Switzerland, and Germany. U.S. fresh asparagus exports to Japan in May 1999 were up 422 percent from the same month in the previous year, due to a new window of

opportunity created by the MAP funded in-country trade servicing to extend Japan's import season for U.S. asparagus. In the past, Japanese retailers have been reluctant to import U.S. asparagus beyond the month of April because of the competition it creates for domestic producers. However, the Japanese trade was reportedly pleased with the results of the extended export season and USA Asparagus representatives are working on a similar arrangement for MY 2000.

## **Mexico**

Mexican fresh asparagus production in marketing year (MY) 1999 (January-December) is estimated at 50,000 tons, up 6 percent from the revised level in 1998. This increase is due mostly to new area coming into production and expected higher yields. Also, increased international demand in 1998 enticed farmers to increase area planted in 1999. The bulk of Mexico's asparagus production is for the export market. Mexico does not produce asparagus for the processing industry.

Generally, over 95 percent of Mexico's asparagus is produced in Sonora, Baja California and Guanajuato, with the rest coming from Nuevo Leon, Coahuila, and Baja California Sur. Mexico's biggest asparagus crop is harvested in Baja California and Sonora from late December through early April. A smaller crop is harvested from late June through September in the Bajio region of Guanajuato. Nearly all major asparagus production areas in Mexico are under drip-irrigation. Reportedly, the cost of establishing a new asparagus planting in Mexico is between US\$5,000 to US\$5,500 per hectare.

The average farmgate price received for asparagus from the Bajio region in MY 1998, averaged about US\$2.33 per kilogram, and domestic prices averaged US\$2.65 per kilogram. The average international price for asparagus during 1998 was approximately US\$22.00 per 12-pound box (US\$4.03 per kilogram) compared to US\$20.73 per box (US\$3.73 per kilogram) in MY 1997. In MY 1999, international prices began at US\$20.00 per box (US\$3.67 per kilogram).

Fresh asparagus consumption in Mexico is traditionally a residual market, with asparagus grown mainly for the export market. Approximately 90 percent of Mexico's total asparagus exports are slated for the United States, with the rest going to Japan and the European Union. In MY 1999, fresh asparagus exports from Mexico are estimated at 38,000 tons, up 9 percent from 1998, due mostly to increased output and strong international demand. Mexico's winter exports to the United States peak from the last week of December to January 31, when supplies are low. Traditionally, prices are higher during this period. Mexico's exports of fresh asparagus to the United States continue until March when production begins in California's northern Stockton/Delta region. Mexico also exports fresh asparagus to the United States during the summer months, from the last week of June to the end of September.

Under NAFTA, Mexico's fresh asparagus (HS 0709.20.10 and 0709.20.90) imports from the United States are subject to the following duties: January 1 to June 31, 1999, duty is 4 percent with tariff phase out in 2003; July 1 to December 31, duty is 0 percent; September 15 to November 15, duty is free; January 1 to December 31 (white asparagus), duty is free.

## **Peru**

Asparagus production in Peru in 1999 is estimated at 145,000 tons, up 5 percent from the revised level in 1998, due mostly to an increase in area and crop maturation. In Peru, the average yields for asparagus are about 6 tons per hectare, but can reach as high as 18 tons per hectare among some of the more efficient producers. Peru produces asparagus for two different markets: green asparagus for the United States, and white asparagus for the European market. Green asparagus accounts for about 35 percent of total production and is packed fresh in 5-kilogram boxes and exported to the United States; while white asparagus is processed in cans and/or jars and exported to Europe.

Land tenure in Peru is allowing more entrepreneurial activity, and it is attracting local and foreign investment. Fresh capital in the agricultural sector is looking to invest in an exportable product, and asparagus is a profitable crop with a stable foreign demand.

In MY 1999 (January-December), exports of processed asparagus are estimated at 65,000 tons, up 10 percent from the previous year. During the same period, exports of fresh asparagus are estimated at 22,000 tons, up 10 percent from 1998. Rising international demand was the primary factor attributing to increases in exports of fresh and processed asparagus. Peru's most important processed asparagus export markets are Spain, the Netherlands, France, Germany and Denmark. The United States continues to be the most important export market for fresh asparagus.

The government of Peru (GOP) does not have an official policy to encourage asparagus production. Most of the GOP's effort is on the marketing side through "Prompex" (the export promotion committee). This is a new organization that has been active and successful in promoting agricultural exports.

## **Spain**

Asparagus production in Spain in 1999 is estimated at 63,000 tons, up slightly from 1998. A slight drop in area for white asparagus is expected to be offset by additional plantings of 4 to 5 million new plants of more productive green-purple varieties in southern Spain. In many areas, the mild winter, with no freezing temperatures, reportedly depleted plants of critical nutrients just prior to the productive season, resulting in yields 30 percent below the previous year in some areas. Spain's harvesting season for asparagus begins around mid-January for extra-early varieties in Andalucia, and ends in August in the northern-producing asparagus areas. In Spain, approximately 80 percent of the area planted to asparagus is under irrigation.



In 1999, fresh asparagus consumption in Spain is estimated at 34,000 tons (53 percent of total consumption), unchanged from the previous year. Declining demand for canned asparagus in Spain, due primarily to high prices, has led to an increase in consumption of both fresh and frozen asparagus.

Imports of fresh asparagus in Spain take place mainly during the off-season months between October and January. In 1998, Spain imported 2,400 tons of fresh asparagus, down 17 percent from the year earlier. Imports from the United States during the same period totaled 8 tons, up from zero in 1997. The major suppliers of fresh asparagus to Spain are Peru, Greece and Morocco.

Fresh asparagus exports from Spain in 1999 are estimated at 20,000 tons, up 4 percent from the previous year because of increased domestic supply. In 1998, fresh asparagus exports totaled 19,300 tons (including 2,295 tons of varieties), down 26 percent from 1997, due mainly to lower supply. The EU countries continue to be the major market for Spain's fresh asparagus exports. Most of Spain's asparagus exports consists of white asparagus used for salads in EU countries.

*The FAS Attache Report search engine contains detailed reports on the asparagus for each of the countries described above, in addition to Germany, Switzerland and the United Kingdom. For further information on production, supply, distribution and trade contact Emanuel McNeil at (202) 720-2083. For information on U.S. marketing opportunities, contact Elizabeth Mello at (202) 720-9903.*



### United States Asparagus Production and Area

Year	Area 1/		Fresh	Production		Total
	Planted	Harvested		Canning	Freezing	
	--- Hectares ---			--- Metric Tons ---		
1996	30,822	29,769	50,802	31,697	7,938	90,437
1997	31,433	29,774	54,567	25,764	9,535	89,866
1998	31,465	30,129	60,464	25,598	5,851	91,913

1/ Hectares (1 hectare = 2.471 acres).

Source: National Agricultural Statistical Service.

### Fresh Asparagus Production, Supply, and Distribution in Selected Countries

Country/ Year	Production	Imports	Total Supply	Exports	Dom. Cons.	Processing
	--- Metric Tons ---					
<b>Germany</b>						
1997	40,301	40,057	80,358	500	79,858	0
1998	40,500	42,308	82,808	500	82,308	0
1999 1/	41,000	42,000	83,000	500	82,500	0
<b>Peru</b>						
1997	144,600	0	144,600	17,800	6,000	120,800
1998	138,000	0	138,000	20,000	6,000	112,000
1999 2/	145,000	0	145,000	22,000	6,000	117,000
<b>Mexico</b>						
1997	37,980	63	38,043	26,000	12,043	0
1998	47,000	53	47,053	35,000	12,053	0
1999 2/	50,000	50	50,050	38,000	12,050	0
<b>Spain</b>						
1997	75,800	2,880	78,680	26,220	36,500	15,960
1998	62,800	2,400	65,200	19,300	34,000	11,900
1999 2/	63,000	3,000	66,000	20,000	34,000	12,000
<b>United States</b>						
1997	56,608	40,208	96,816	15,263	46,245	35,308
1998	60,464	49,825	110,289	15,601	61,444	33,244
1999 1/	60,000	50,000	110,000	17,000	59,000	34,000
<b>Total</b>						
1997	355,289	83,208	438,497	85,783	180,646	172,068
1998	348,764	94,586	443,350	90,401	195,805	157,144
1999	359,000	95,050	454,050	97,500	193,550	163,000

Source: U.S. Agricultural Attache Reports and NASS/USDA.

Note: U.S. production data will not be available until Sept. 9, 1999.

1/ FAS estimate.

2/ Forecast.

**United States Exports of Fresh and Chilled Asparagus 1/**

<b>Country</b>	<b>1994</b>	<b>1995</b>	<b>1996</b>	<b>1997</b>	<b>1998</b>
--- Metric Tons ---					
Canada	7,272	5,630	4,666	6,329	6,590
Japan	10,269	10,280	6,260	6,478	5,174
Switzerland	2,369	1,075	1,988	1,423	2,549
United Kingdom	632	539	632	341	506
Germany	844	433	402	309	180
Australia	100	45	79	47	117
Mexico	1	61	19	40	104
Iceland	0	0	23	6	72
Korea	17	18	38	53	62
India	0	0	0	0	57
France	47	219	73	19	40
Belgium-Lux.	35	9	59	82	29
Other	432	161	138	136	121
<b>Grand Total</b>	<b>22,018</b>	<b>18,470</b>	<b>14,377</b>	<b>15,263</b>	<b>15,601</b>

Source: U.S. Department of Commerce, Bureau of the Census.

1/ Calendar years.

**United States Imports of Fresh and Chilled Asparagus 1/**

<b>Country</b>	<b>1994</b>	<b>1995</b>	<b>1996</b>	<b>1997</b>	<b>1998</b>
--- Metric Tons ---					
Mexico	17,826	21,753	18,441	21,166	29,907
Peru	8,292	9,465	10,543	12,707	14,152
Chile	1,891	2,362	2,655	2,817	2,521
Colombia	338	858	1,234	1,940	1,768
Argentina	335	463	752	761	844
Guatemala	494	615	546	475	439
Ecuador	113	244	242	256	95
Other	111	131	121	86	99
<b>Grand Total</b>	<b>29,400</b>	<b>35,891</b>	<b>34,534</b>	<b>40,208</b>	<b>49,825</b>

Source: U.S. Department of Commerce, Bureau of the Census.

1/ Calendar years.

## **World Trade Situation and Policy Updates**

### **Japan Production Shortfall Creates Opportunity for U.S. lettuce**

A sharply reduced domestic supply situation in Japan for lettuce has led to a drastic run up in wholesale prices, according to a recent report from the U.S. Agricultural Minister-Counselor's office in Tokyo. This situation is expected to create significant short term marketing opportunities for U.S. lettuce shippers. However, Japan's onerous policy of fumigating imported lettuce whenever live insects, including indigenous species, are detected could hamper U.S. shippers from taking full advantage of the opportunity. U.S. lettuce shipments to Japan in 1998 totaled 5,722 MT, valued at \$7.4 million. The United States is the predominant foreign supplier of lettuce to Japan, where imported lettuce continues to account for a very small percentage of domestic consumption. USDA and industry efforts to overcome Japan's restrictive quarantine policy for lettuce are ongoing.

### **New Zealand Kiwifruit Industry Rejects GMO Technology**

Kiwifruit New Zealand (KNZ), the organization representing that country's kiwifruit industry, has disavowed involvement in research and development of genetically modified strains, according to a recent report from the FAS Agricultural Attache's office in Wellington. KNZ has stated that no New Zealand kiwifruit, either now in commercial production or under research, has ever been subject to genetic modification. Further, the organization claims it will neither fund future research or market genetically modified product.

### **Japan Announces Approval of New Apple & Cherry Varieties**

On July 30, 1999, Japan's Ministry of Agriculture, Forestry, and Fisheries announced the decision to immediately lift its phytosanitary ban on five new varieties of apples; Fuji, Gala, Granny Smith, Jonagold and Braeburn, and two new varieties of cherries; Lapin and Sweetheart. Traders in Japan expect shipments of the new cherry varieties to commence in August of this year and, for apples, in early 2000.

### **Japanese Ban Lifted on New Varieties of Tomatoes**

On July 6, 1999, Japan's Ministry of Agriculture, Forestry and Fisheries announced its decision to lift its phytosanitary ban on all unapproved varieties of U.S. tomatoes. Liberalization is expected to be completed by early September 1999. Sales potential is particularly good for Roma tomatoes, a substitute for canned tomatoes, in the emerging Japanese cooking tomato market. Market opportunities also exist for cherry tomatoes, particularly during late fall through early spring, when Japanese prices are relatively high. The domestic market for cherry tomatoes in Japan is valued at approximately \$380 million.

## **Cochran Dried Fruit and Nuts Team from China Obtains Immediate Results**

A recent U.S. visit of 15 Chinese importers and distributors of dried fruit and nuts under the Cochran Program resulted in orders being placed on July 27 for two containers of pistachios. The team had traveled to Washington, D.C. and California in July to learn more about the U.S. dried fruit and nut industries. In addition to the two containers ordered, the group was hopeful that more orders would be placed, should the deal prove to be mutually satisfactory. Team members also expressed their enthusiasm and willingness to establish relationships with U.S. pecan companies and provided pecan packers with advice on how to enter the China market. The companies participating from China were all experienced worldwide traders and very optimistic about the future potential for U.S. products in China. Of particular interest to the traders was the issue of direct shipments to mainland China, as opposed to shipping via Hong Kong.

## Organic Updates

### Upcoming Promotion Opportunities for U.S. Exporters

Following a packed show season this fall, U.S. organic and natural product suppliers may be even busier in 2000. Three exhibitions--in the world's major markets--as well as a USDA-sponsored trade mission present great opportunities for suppliers to develop and expand their international sales.

Kicking off the season is BIOFACH 2000, the "World Trade Fair for Organic Food and Natural Products," February 17-20, 2000. BIOFACH 1999 attracted 21,000 trade visitors and more than 1,200 exhibitors, including forty U.S. suppliers who exhibited under the umbrella of the US Organic Trade Mission to BIOFACH. U.S. organic supplier John Troy of Wizard's Cauldron (Cedar Grove, NC) recommends the show: "BioFach is really a benchmark show for those of us in the organic business--the exhibitors and the buyers brought knowledge and enthusiasm for organics that I've never seen at any other show. It was awesome." Contact Kathy Donnelly at Concord Expo Group (Tel. 978-371-2203, Fax. 978-371-7121 or [conexpogrp@earthlink.net](mailto:conexpogrp@earthlink.net)) or [www.biofach.de](http://www.biofach.de) for more information.

Concurrent with BIOFACH 2000 is the second annual European Organic Natural Trade Mission sponsored by USDA (Feb. 14-20, 2000). The American Embassy London will host the first stop on the mission: two days of intensive meetings and seminars with industry leaders, importers, and distributors from one of Western Europe's largest organic markets, the UK. The Mission then moves on to exhibit in the US Pavilion at BIOFACH 2000 in Nuremberg, Germany. Contact Emily Felt at the North Carolina Department of Agriculture (Tel. 919-733-7912 ext. 276 or [emily.felt@ncmail.net](mailto:emily.felt@ncmail.net)) or Tim Larsen of the Colorado Department of Agriculture (Tel. 303-239-4114 or [Tim.Larsen@ag.state.co.us](mailto:Tim.Larsen@ag.state.co.us))

Next on the calendar is Natural Products Europe 2000 in London, April 16-17, 2000. Formerly Natural Products Brighton, this show hopes to attract 600 exhibitors and 7000 visitors in 2000. Contact Full Moon Communications (Tel. +44-1903-812200, Fax. +44-1903-879052 or [info@naturalproducts.uk.co](mailto:info@naturalproducts.uk.co)) for further information.

The spring season closes with Europe's newest show, Natural Products Expo Europe in Amsterdam, May 31-June 2, 2000. Sponsored by well-known Expo East/West organizers, New Hope Media, Expo Europe combines a comprehensive trade show with educational programs on the organic market and the dietary supplement, functional food, and botanical sectors. Contact New Hope International Media (Tel. +44-1273-384282, Fax. +44-1273-384285 or [expoeurope@newhope.com](mailto:expoeurope@newhope.com)).



## Organics in Austria

Until the late 1980's, organic farming was practiced by a small minority of farmers in Austria. In 1988, there were 880 organic farmers and in 1998, according to the Austrian Federal Ministry of Agriculture and Forestry, 20,150 farmers (about 9 percent of all farmers), and 10 percent of the utilized agricultural area were involved in organic production. This dramatic increase is attributed to a combination of government subsidies instituted in 1991 to encourage the switch to organics, rising consumer awareness and demand; and greater availability of organic products through major supermarket chains. However, the rate at which farmers are adopting organic production methods seems to be easing. From 1994 to 1995, the number of organic farms rose 39 percent, however, the rate of increase fell to 5 percent from 1995 to 1996, and to 2 percent from 1996 to 1997.

Most organic farms are located in mountainous areas where livestock production dominates. The average farm size is 14 hectares (35 acres). Austria's major organic output is beef and milk, and in fact, there is an oversupply of the latter—only 40 percent of organic milk is sold as such, and the rest is marketed as conventional. Two thirds of organic grain production (mainly wheat, rye and spelt) is used as fodder, and the rest is processed into cereal for human consumption. Currently, demand for organic pork, chicken, fruits and vegetables exceeds supply.

Approximately 54 percent of Austrian consumers buy organic foods at least occasionally. The most popular organic products are fruits and vegetables, milk and dairy products, and meat and sausages. Approximately 80 percent of organic purchases are made through supermarkets, but often fruits and vegetables, and meat and sausages are purchased directly from the farm. The Federal Ministry of Agriculture and Forestry has recently begun to facilitate the purchase of organic products through its web site, which also contains an encyclopedia on organic farming and a list of 1,500 organic farmers throughout Austria.

Austria was the first country in the world to set official guidelines for organic farming. They were issued in 1983 and added to the Austrian food codex in 1989. In 1991, Austria became the first country to establish organic livestock standards. When Austria joined the EU in 1994, EEC Council Regulation 2092/91 supplanted Austria's crop standards, but the livestock standards still apply because the EU has not finalized its own organic livestock standards yet.

U.S. organic products that show some promise in the health-conscious Austrian market include rice, nuts, fruits (especially citrus and dried fruits), kamut (an ancient variety of wheat), and processed foods.

*Source: "Organic Farming in Austria," Austrian Federal Ministry of Agriculture and Forestry, May 1999 (also available at the AFMAF web site), and attache reports AU8039 and AU8031.*

## Spotlight on Two USDA Programs

ATTRA: A Practical Resource for Sustainable and Organic Farmers - Appropriate Technology

Transfer for Rural Areas (ATTRA), a joint effort of the National Center for Appropriate Technology and USDA's Rural Business-Cooperative Service, provides practical information on sustainable and organic agriculture to U.S. farmers, Extension agents, researchers, farm organizations and others. The ATTRA web site contains a wealth of information including reports on organic alliums, tomatoes, sweet corn, fruit, blueberries and cranberries, as well as sustainable production of hogs, beef, corn and soybeans, and a list of suppliers of organic, non-genetically engineered and heirloom seeds. The web site is: [www.attra.org/](http://www.attra.org/)

SARE: Research on Horticultural Crops - Since 1988, the Sustainable Agriculture Research & Education (SARE) program has funded hands-on projects to identify practical methods to manage sustainable agricultural systems. "Ten Years of SARE" showcases selected projects, many of which are directly related to organics or yield knowledge applicable to organic production. This month, horticultural crops are featured:

- An apple grower in Wisconsin discovered a combination of IPM techniques that provides insect damage control with a minimum of spray.
- A computer program and on-site weather station enabled a New York grape producer to time spray applications for maximum effectiveness, reducing costs by dramatically reducing the quantity of synthetic chemicals used.
- An organic vegetable grower in North Carolina discovered a mix of cover crops that harbor beneficial insects such as aphid-eating ladybugs, a finding that may someday prove useful in the production of major southern crops like cotton and peanuts.
- Using certain cover crops and tillage practices, an Oregon vegetable grower increased yields and lowered production costs through reduced chemical use.

SARE's searchable Data Base of Projects contains details about other SARE research. Visit the SARE web site at [www.sare.org/san/htdocs/sare/](http://www.sare.org/san/htdocs/sare/)

**For more news on organics**, see HTP's monthly newsletter "Organic Perspectives," available at the HTP home page: [www.fas.usda.gov/http/organics/organics.html](http://www.fas.usda.gov/http/organics/organics.html) The newsletter contains reports on organics from around the world gleaned from attache reports, trips made by HTP's organics staff, and other sources. The newsletter also covers items of interest about the U.S. national organic program and the domestic organic industry. A list of upcoming conferences, trade shows and other events is included in every issue.

*(For further information, contact Janise Zygmunt (analysis) at 202-720-1176 or Kelly Strzelecki (marketing) at 202-690-1341.)*

## **Export News and Opportunities**

### **Export Credit Guarantee Program: No Activity Since Last Publication**

The Export Credit Guarantee Program (GSM-102 program) makes available financing for the sales of U.S. agricultural commodities overseas. USDA does not provide financing, but guarantees payments due from foreign banks. USDA typically guarantees 98 percent of the principal and a portion of the interest. The GSM-102 program covers credit terms from 90 days to 3 years.

Under the program, once a firm sale exists, the qualified U.S. exporter applies for a payment guarantee before the date of export. The U.S. exporter pays a fee calculated on the dollar amount guaranteed, based on a schedule of rates applicable to different lengths of credit periods. The CCC-approved foreign bank issues a dollar-denominated, irrevocable letter of credit in favor of the U.S. exporter, ordinarily advised or confirmed by the financial institution in the United States agreeing to extend credit to the foreign bank. The U.S. exporter may negotiate an arrangement to be paid as exports occur by assigning the U.S. financial institution the right to proceeds that may become payable under the guarantee, and later presenting required documents to that financial institution. Such documents normally include a copy of the export report.

If a foreign bank fails to make any payment as agreed, the exporter or the assignee may file a claim with USDA for the amounts due and covered by the guarantee. USDA will pay the U.S. bank and will take on the responsibility of collecting the overdue amount from the foreign bank.

The table on page 11 presents the FY 1999 GSM-102 programs for which USDA has authorized credit guarantees for sales of U.S. horticultural products as of August 6, 1999. Additional information about the GSM-102 program, regulations, country specific press releases and program announcements, and a Monthly Summary of Export Credit Guarantee Program Activity may be accessed on the Internet at:

**<http://www.fas.usda.gov/excredits/exp-cred-guar.html>**

### **Supplier Credit Guarantee Program: No Activity Since Last Publication**

The Supplier Credit Guarantee Program (SCGP) is unique because it covers short-term financing extended directly by U.S. exporters to foreign buyers and requires that the importers sign a promissory note in case of default on the CCC-backed payment guarantee. The SCGP emphasizes high-value and value-added products, but may include commodities or products that also have been programmed under the GSM-102 program.

The table on page 12 presents the FY 1999 SCGPs for which USDA has authorized credit guarantees for sales of U.S. horticultural products as of August 6, 1999. Additional information

about the SCGP, regulations, country specific press releases and program announcements, and a Monthly Summary of Export Credit Guarantee Program Activity may be accessed on the Internet at:

**<http://www.fas.usda.gov/excredits/scgp.html>**

Note: The GSM will consider requests to establish a SCGP and/or GSM Program for a country or region or amend an authorized program to include horticultural commodities and products which are currently not eligible.

*(For further information on the SCGP or GSM-102 Program for horticultural commodities, contact Yvette Wedderburn Bomersheim, 202-720-0911 or Elizabeth Mello, 202-720-9903).*

**FY 1999 GSM-102 Credit Guarantee Coverage 1/**

<b>Country</b>	<b>Announced Allocation (In Millions of Dollars)</b>	<b>Exporter Applications Received (In Millions of Dollars)</b>
Andean Region	350.0	
Argentina	7.0	
Azerbaijan	5.0	
Baltic Region	15.0	
Brazil	250	
Fresh fruit		1.2
Central America Region	110.0	
Central Europe Region	10.0	
China	100.0	
East Africa Region	35.0	
East Caribbean Region	60.0	
Egypt	100.0	
Georgia	5.0	
India	20.0	
Indonesia	400.0	
Jordan	60.0	
Kazakstan	10.0	
Korea	580.0	
Lebanon	7.0	
Malaysia	100.0	
Mexico	1,250.0	
Morocco	10.0	
Pakistan	60.0	
Philippines	100.0	
Poland	25.0	
Romania	45.0	
Southeast Asia Region	90.0	
Southeast Europe Region	25.0	
Southern Africa Region	50.0	
Thailand	300.0	
Tunisia	30.0	
Turkey	350.0	
Uzbekistan	20.0	
West Africa Region	52.0	
West Caribbean Region	35.0	

1/ Coverage is detailed in FAS Program Announcements for all commodities, including those not listed as of August 6 1999. FAS news releases are available on the Internet at <http://www.fas.usda.gov/excredits/exp-cred-guar.html>.



# FY 1999 Supplier Credit Coverage 1/

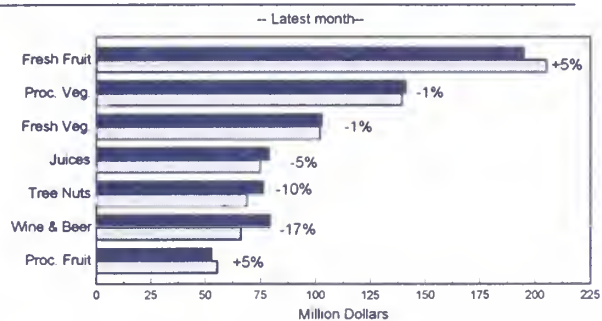
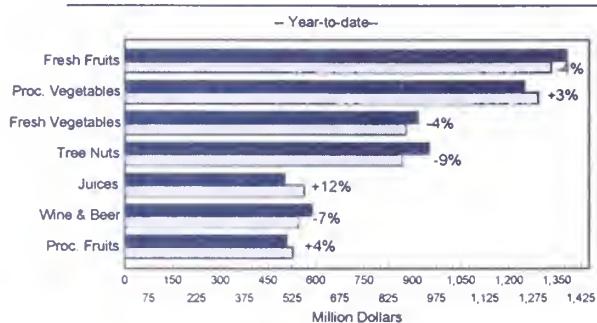
Country	Announced Allocation (In Millions of Dollars)	Exporter Applications Received (In Millions of Dollars)
Argentina	1.0	
Baltic Region	5.0	
Brazil	10.0	
Fresh Fruit		0.08
Bulgaria	5.0	
Central America Region	10.0	
Central Europe Region	20.0	
China	20.0	
East Africa Region	5.0	
East Caribbean Region	5.0	
Georgia	5.0	
Israel	20.0	
Jamaica	5.0	
Kazakstan	5.0	
Korea	50.0	
Fresh fruit		0.30
Mexico	100.0	
Fresh fruit		0.01
Poland	10.0	
Southeast Asia Region	50.0	
Fresh fruit		0.28
Tree nuts		0.04
Southeast Europe Region	20.0	
Turkey	5.0	

1/ Coverage is detailed in FAS Program Announcements for all commodities, including those not listed as of August 6, 1999. FAS news releases are available on the Internet at <http://www.fas.usda.gov/excredits/scgp.html>.

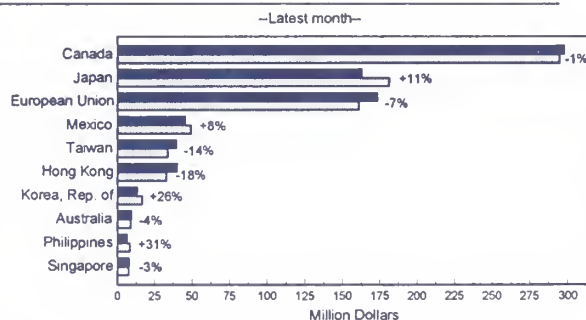
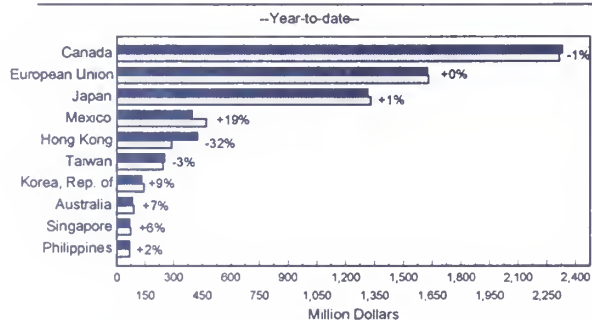
## U.S. Horticultural Product and Market Export Summaries

FY99 and Latest Month (June) Comparisons ■ FY98 □ FY99

### Selected Product Summary



### Top Ten Market Summary



U.S. Exports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
Group & Product		Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998
<b>Fresh Citrus MT</b>											
Grapefruit		12,482	17,298	368,374	413,853	387,282	7,303	10,716	178,789	212,998	189,788
Lemons		8,708	8,147	95,524	96,431	113,282	6,457	5,425	70,555	66,451	84,042
Oranges, Incl. Tm		65,478	19,645	557,750	239,633	642,010	37,506	14,073	315,496	155,423	361,171
Other Citrus		409	669	28,990	19,349	30,001	242	1,009	22,468	16,545	23,303
Subtotal:----		87,077	45,759	1,050,639	769,267	1,172,575	51,508	31,223	587,309	451,418	658,304
<b>Fresh Fruit, Non-Citrus MT</b>											
Apples		36,491	41,866	441,278	570,802	539,081	21,071	23,154	268,935	320,447	327,896
Avocados		577	299	1,775	2,639	3,516	1,000	455	2,697	2,968	4,529
Cherries Swt &trt		11,820	18,597	20,801	26,463	37,591	44,245	72,045	67,611	101,653	114,035
Grapes		10,078	8,260	138,622	123,599	217,467	14,914	15,171	179,789	163,470	279,173
Kiwifruit		214	108	5,420	6,934	5,684	305	142	6,784	9,341	7,167
Melons		43,594	48,594	108,702	133,257	211,253	15,039	15,352	46,383	51,212	80,716
Papaya		407	509	4,493	4,582	5,787	1,033	1,285	11,444	10,750	14,466
Peaches & Nectrns		15,274	16,042	23,381	24,681	79,987	15,997	16,586	24,779	25,950	74,540
Pears		5,479	4,521	132,658	114,100	156,996	3,240	2,694	72,030	67,819	86,973
Plums/Prunes		4,312	3,808	8,288	13,075	48,855	5,046	4,262	9,475	12,913	49,164
Strawberries		6,540	6,186	32,974	36,692	49,870	11,140	10,490	61,196	66,476	93,364
Other Non-Citrus		6,836	10,110	33,265	39,167	51,260	10,744	12,623	43,822	49,429	67,509
Subtotal:----		141,621	158,901	951,656	1,095,990	1,407,346	143,774	174,260	794,946	882,427	1,199,531
<b>Can/Prep Fruit MT</b>											
Cherries, Tart Cn		236	304	2,426	2,811	3,418	409	431	3,325	3,498	4,567
Fruit Mixtures		1,748	3,093	17,513	20,748	22,973	2,238	3,399	21,746	22,838	28,263
Marachino Cherry		351	478	3,542	4,370	4,812	649	816	7,045	7,954	9,339
Peaches, Canned		1,796	2,030	15,596	21,581	21,580	1,627	1,888	14,606	18,036	20,215
Pineapple, Canned		517	544	2,918	2,817	4,593	566	441	2,846	2,543	4,455
Other Canned Frui		4,881	3,450	44,733	37,208	59,368	5,647	3,930	48,688	40,764	64,931
Other Prep/Preser		7,622	9,174	73,240	72,784	95,193	7,199	8,484	67,651	69,452	89,634
Subtotal:----		17,152	19,073	159,968	162,320	211,936	18,334	19,388	165,907	165,086	221,403
<b>Oried Fruit MT</b>											
Prunes, Oried		4,208	5,053	53,132	54,538	70,831	8,029	10,340	100,490	106,095	133,659
Raisins, Oried		9,591	7,127	89,263	80,900	120,923	15,628	14,826	149,826	150,487	200,076
Other Oried Fruit		1,120	1,477	14,694	13,518	18,909	3,465	3,983	40,633	41,357	52,187
Subtotal:----		14,919	13,656	157,089	148,955	210,663	27,122	29,150	290,949	297,939	385,923
<b>Frozen Fruit MT</b>											
Blueberries, Froz		1,127	695	6,827	8,420	18,473	1,983	1,038	13,223	16,183	25,435
Strawberries, Fro		2,870	1,981	15,930	18,649	24,554	3,588	2,629	21,015	23,484	32,232
Other Frozen Frui		1,271	2,137	12,155	17,458	18,950	1,968	3,413	17,063	26,018	26,375
Subtotal:----		5,268	4,813	34,912	44,528	61,976	7,540	7,080	51,301	65,685	84,042
<b>Fruit/Veg Juices KL</b>											
Grapefruit Ju, Cn		3,654	9,328	38,118	53,781	48,737	2,784	4,122	25,882	31,096	33,211
Orange Juice, Con		60,161	27,168	225,592	196,120	315,898	23,183	13,684	108,968	99,575	147,674
Orange Juice, Not		25,763	19,360	162,155	202,297	234,992	15,936	12,157	101,215	125,637	145,340
Other Juices		52,641	77,581	380,926	471,598	516,200	37,093	44,983	266,472	307,629	358,814
Subtotal:----		142,220	133,436	806,791	923,796	1,115,826	78,997	74,946	502,537	563,936	685,039
<b>Fresh Vegetables MT</b>											
Potatoes		70,842	49,167	218,032	181,601	295,761	19,194	13,576	68,493	59,749	88,267
Asparagus, Fr, Ch		1,106	1,179	14,684	15,924	15,485	2,998	3,225	42,570	44,715	45,435
Broccoli		9,943	13,248	104,422	125,436	126,830	7,018	8,481	74,459	79,463	90,866
Cauliflower		7,576	8,394	64,927	74,955	77,339	4,962	5,183	47,275	50,597	55,481
Celery		12,497	11,163	103,038	101,870	121,612	4,698	4,946	41,809	33,744	48,460
Lettuce, Fr Chld		20,617	22,406	252,225	257,213	303,840	10,598	10,609	147,122	127,033	173,694
Onions		15,691	15,668	222,759	188,294	292,297	6,493	6,175	81,123	71,258	105,750
Peppers		6,792	7,043	46,014	53,686	55,937	5,693	6,981	47,336	46,892	56,805
Tomatoes		14,187	13,471	100,187	107,479	133,689	11,148	12,273	91,937	96,569	122,317
Other Vegetables		47,336	48,516	366,625	370,377	432,710	30,249	30,941	274,756	269,446	327,594
Subtotal:----		206,587	190,254	1,492,914	1,476,835	1,855,500	103,051	102,390	916,879	879,464	1,114,668

U.S. Exports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
Group & Product	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998		Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998
<b>Veg Canned MT</b>											
Ketchup	3,214	5,530	31,049	31,996	43,697		2,237	3,565	21,701	23,130	29,909
Sweet Corn, Canne	17,009	20,000	132,427	154,257	171,307		14,345	15,921	108,421	122,285	139,104
Tomato Paste	9,655	4,125	103,787	59,214	123,257		6,589	3,551	71,083	47,693	84,999
Tomato Sauce	8,941	9,031	80,331	80,157	106,100		8,436	8,351	74,332	74,313	98,526
Other Can Veg	22,591	22,200	208,712	202,451	282,623		27,559	27,718	250,126	244,430	334,873
Subtotal:----	61,410	60,886	556,305	528,074	726,984		59,166	59,105	525,664	511,851	687,411
<b>Frozen Vegetables MT</b>											
Frozen French Fry	43,568	40,664	324,535	359,498	437,431		30,592	30,529	229,717	262,410	312,588
Fzn Swt Corn	5,361	6,190	59,858	54,906	77,470		4,492	5,039	48,538	46,350	63,011
Other Pot Fzn	1,944	1,824	16,967	15,852	22,259		1,781	1,785	14,965	14,247	19,515
Other Fzn Veg	8,179	7,349	63,251	69,969	84,447		7,408	6,727	57,181	63,232	75,627
Subtotal:----	59,052	56,027	464,612	500,226	621,607		44,273	44,080	350,402	386,239	470,740
<b>Veg, Dehyd MT</b>											
Garlic Dehyd.	975	918	8,248	6,165	11,452		1,996	1,944	18,773	15,501	25,952
Onions, Dehyd.	2,213	2,636	23,345	23,522	31,853		5,174	6,132	53,788	55,301	73,824
Potatoes, Dehyd	3,233	11,174	34,798	91,516	46,336		3,172	6,818	34,610	56,945	45,413
Other Dehyd Veg	6,623	4,911	58,074	43,963	77,782		9,280	6,405	97,973	66,467	130,705
Subtotal:----	13,044	19,639	124,465	165,166	167,424		19,622	21,298	205,144	194,214	275,894
<b>Tree Nuts MT</b>											
Almonds, Unshld	2,663	1,238	20,141	13,146	25,684		8,074	2,967	54,128	35,171	69,965
Pistachio, Unshld	874	721	12,700	11,067	14,216		3,936	2,752	54,854	43,107	61,018
Walnuts, Shld	1,696	1,948	18,596	18,303	23,080		3,953	6,058	61,169	57,314	77,218
Walnuts, Unshld	1,517	1,821	38,705	42,324	40,652		2,239	3,020	73,118	77,758	76,573
Other Nuts	5,683	5,321	77,647	59,851	97,333		14,547	14,992	195,506	152,863	248,517
Almonds, Sh/Prep	11,137	11,983	130,980	132,544	177,273		43,581	39,215	513,712	502,031	702,792
Subtotal:----	23,570	23,031	298,769	277,234	378,238		76,331	69,004	952,488	868,244	1,236,083
<b>Cut Flowers MIXED</b>											
Cut Flowers	0	0	0	0	0		3,145	3,140	34,267	30,652	45,124
Subtotal:----	0	0	0	0	0		3,145	3,140	34,267	30,652	45,124
<b>Nusery Products MIXED</b>											
Other Nursery	0	0	0	0	0		13,166	18,426	173,202	179,635	205,157
Subtotal:----	0	0	0	0	0		13,166	18,426	173,202	179,635	205,157
<b>Hops &amp; Products MT</b>											
Hop Extract	202	178	2,528	2,825	3,157		3,704	1,918	41,980	43,617	50,786
Hop Pellets	496	213	4,726	3,118	5,654		2,591	1,096	24,106	15,988	29,770
Hops, Nfsp	78	92	1,498	966	1,592		320	563	7,948	4,885	8,577
Subtotal:----	777	483	8,751	6,909	10,403		6,614	3,577	74,034	64,490	89,133
<b>Wine KL</b>											
Grape Wines	22,447	21,352	182,633	180,834	249,728		44,469	41,099	351,387	369,654	485,833
Other Wine Prod	1,242	1,260	13,570	10,461	16,650		1,994	2,098	20,806	16,268	25,202
Subtotal:----	23,689	22,612	196,203	191,295	266,378		46,464	43,196	372,193	385,922	511,035
<b>Miscellaneous MIXED</b>											
Beer & Beverages	66,795	50,414	424,869	368,310	581,646		42,072	31,357	280,418	233,634	381,149
Edible Preparatio	17,562	18,780	168,541	173,298	219,232		65,185	77,758	640,131	687,492	828,498
Essential Oils	4,811	5,618	34,989	35,691	45,937		50,733	41,096	401,186	381,856	533,004
Ginseng	18	50	697	560	883		588	2,162	40,324	30,046	46,614
Potato Chips	8,461	6,040	71,801	79,219	102,592		18,287	14,668	163,888	194,805	225,607
Other Misc	0	0	0	0	0		29,051	34,237	341,738	310,053	433,800
Subtotal:----	97,646	80,902	700,897	657,077	950,289		205,915	201,278	1,867,686	1,837,885	2,448,672
Grand Total:							905,021	901,544	7,864,909	7,765,087	10,318,161

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998	
Fresh Apples MT											
European Union	3,443	3,589	25,542	50,589	28,666	1,900	2,262	16,156	30,402	18,270	
Canada	6,989	7,294	73,587	70,323	95,465	5,389	4,749	56,379	46,060	71,982	
Mexico	9,475	14,743	46,203	103,260	62,471	5,229	8,165	25,550	56,911	34,847	
Hong Kong	3,320	1,260	35,985	31,426	48,660	1,546	636	19,953	16,840	26,812	
Taiwan	4,622	1,911	98,629	98,162	113,877	2,637	1,060	62,074	59,206	71,314	
Other Countries	8,641	13,069	161,332	217,042	189,941	4,370	6,282	88,823	111,028	104,672	
Subtotal:----	36,491	41,866	441,278	570,802	539,081	21,071	23,154	268,935	320,447	327,896	
Fresh Pears MT											
European Union	171	97	19,455	12,243	19,864	68	71	8,948	6,742	9,219	
Canada	1,170	862	33,620	29,153	46,122	965	699	22,160	20,776	30,093	
Mexico	3,767	3,345	38,881	43,926	47,275	1,996	1,777	20,094	22,793	24,641	
Brazil	0	0	14,942	9,992	15,331	0	0	6,198	6,127	6,472	
Taiwan	8	131	3,521	3,257	4,286	7	78	1,730	1,562	2,136	
Other Countries	363	86	22,240	15,530	24,120	203	69	12,900	9,819	14,413	
Subtotal:----	5,479	4,521	132,658	114,100	156,996	3,240	2,694	72,030	67,819	86,973	
Fresh Apricots MT											
Canada	1,509	2,138	2,001	3,020	3,719	2,114	2,385	2,828	3,548	4,364	
Mexico	518	1,466	590	1,611	1,967	417	1,158	473	1,275	1,553	
Hong Kong	16	5	107	5	201	89	23	149	23	198	
Taiwan	18	11	620	77	664	23	35	652	109	741	
Japan	1	-	52	140	193	6	3	63	249	175	
Other Countries	59	11	158	224	234	413	48	539	311	613	
Subtotal:----	2,121	3,632	3,528	5,077	6,980	3,063	3,652	4,704	5,515	7,642	
Fresh Cherries MT											
European Union	902	1,747	6,241	4,376	11,466	2,826	3,298	6,944	5,580	23,900	
Canada	2,792	4,166	2,966	4,464	6,754	6,286	9,346	6,710	10,108	13,420	
Hong Kong	1,194	754	1,235	768	3,172	3,442	2,068	3,489	2,153	8,194	
Taiwan	2,560	2,114	2,764	2,245	5,959	8,867	7,315	9,982	7,984	17,925	
Japan	4,091	9,394	7,008	13,707	9,080	21,805	48,231	38,748	73,125	47,269	
Other Countries	280	421	588	902	1,161	1,020	1,787	1,737	2,702	3,327	
Subtotal:----	11,820	18,597	20,801	26,463	37,591	44,245	72,045	67,611	101,653	114,035	
Fresh Peach/Nect MT											
Canada	10,320	11,330	15,288	16,862	39,959	10,518	11,162	16,990	17,488	38,047	
Mexico	429	574	2,551	2,403	15,755	255	393	1,519	1,806	7,589	
Colombia	40	170	68	367	695	38	121	54	505	647	
Hong Kong	856	637	1,073	707	2,418	672	531	825	567	1,967	
Taiwan	2,843	2,841	3,068	3,405	17,817	3,864	3,835	4,290	4,518	23,243	
Other Countries	785	490	1,332	937	3,343	651	544	1,103	1,065	3,047	
Subtotal:----	15,274	16,042	23,381	24,681	79,987	15,997	16,586	24,779	25,950	74,540	
Fr. Plums/Prunes MT											
European Union	179	31	452	577	2,065	218	63	529	731	3,748	
Canada	3,068	3,080	5,280	5,957	19,910	3,897	3,518	6,592	6,556	20,968	
Mexico	279	328	643	2,183	4,041	169	216	420	1,397	2,562	
Hong Kong	410	79	530	1,609	7,964	364	63	537	1,699	7,965	
Taiwan	146	66	302	493	9,932	123	116	277	447	9,201	
Other Countries	229	225	1,080	2,255	4,943	275	286	1,120	2,082	4,721	
Subtotal:----	4,312	3,808	8,288	13,075	48,855	5,046	4,262	9,475	12,913	49,164	
Fr. Avocados MT											
European Union	74	17	241	1,373	1,516	123	71	531	1,356	1,792	
Canada	62	79	760	580	1,048	72	118	869	679	1,186	
Malaysia	0	0	67	0	67	0	0	110	0	110	
Korea, Republic o	3	2	28	29	53	4	7	44	72	89	
Japan	424	124	619	423	732	776	208	1,000	642	1,155	
Other Countries	15	77	58	234	98	25	51	143	219	197	
Subtotal:----	577	299	1,775	2,639	3,516	1,000	455	2,697	2,968	4,529	
Fr. Kiwifruit MT											
Canada	208	108	3,782	2,842	4,041	292	142	4,792	3,830	5,159	
Mexico	0	0	437	834	437	0	0	344	698	344	
Hong Kong	6	0	187	263	187	13	0	332	385	332	
Taiwan	0	0	503	754	503	0	0	663	1,254	663	
Japan	0	0	269	981	269	0	0	335	1,563	340	
Other Countries	0	0	243	1,261	247	0	0	318	1,610	329	
Subtotal:----	214	108	5,420	6,934	5,684	305	142	6,784	9,341	7,167	
Fresh Grapes MT											
European Union	2,653	1,656	9,221	7,540	10,753	5,295	4,244	16,546	15,377	19,282	
Canada	5,845	5,257	37,834	39,894	78,759	7,788	9,149	53,942	56,225	102,740	
Mexico	19	19	19,611	18,721	24,101	17	17	17,609	17,146	21,735	
Philippines	264	129	10,944	4,239	12,848	252	200	11,864	5,150	14,345	
Hong Kong	420	348	24,895	18,322	38,104	463	421	33,877	25,090	51,581	
Other Countries	878	851	36,116	34,883	52,902	1,100	1,139	45,952	44,482	69,491	
Subtotal:----	10,078	8,260	138,622	123,599	217,467	14,914	15,171	179,789	163,470	279,173	



U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998	
Fresh Strawberries MT											
European Union	456	131	1,253	689	3,282	1,154	432	3,428	2,279	8,016	
Canada	5,161	5,116	27,861	32,272	36,369	7,365	7,740	45,050	53,963	56,995	
Mexico	235	366	573	1,161	3,164	288	491	901	1,561	4,378	
Japan	668	564	2,985	2,350	6,111	2,162	1,768	10,794	8,096	22,072	
Australia	14	4	16	26	529	142	12	147	44	803	
Other Countries	6	6	286	195	415	30	47	876	533	1,100	
Subtotal:----	6,540	6,186	32,974	36,692	49,870	11,140	10,490	61,196	66,476	93,364	
Fresh Oranges Inc Tmpl MT											
Canada	13,775	4,522	186,503	89,226	203,878	7,295	2,706	94,555	51,405	102,805	
Korea, Republic o	2,197	150	23,911	15,245	26,543	1,877	138	16,722	9,954	18,321	
Hong Kong	20,775	2,827	145,823	39,837	173,971	11,575	1,555	89,194	26,041	104,002	
Taiwan	4,825	1,368	18,930	15,204	27,426	2,381	987	9,155	7,804	13,507	
Japan	12,962	7,007	111,283	47,340	126,968	8,067	6,207	65,048	39,501	75,598	
Other Countries	10,944	3,772	71,300	32,781	83,224	6,312	2,480	40,821	20,717	46,939	
Subtotal:----	65,478	19,645	557,750	239,633	642,010	37,506	14,073	315,496	155,423	361,171	
Fresh Grapefruit MT											
European Union	15	0	136,919	143,404	137,032	5	0	54,094	61,458	54,151	
Canada	2,937	2,760	47,473	49,213	53,411	1,752	1,487	24,596	25,898	28,389	
Hong Kong	131	160	2,661	2,625	2,973	89	128	1,341	1,390	1,538	
Taiwan	545	471	13,122	18,606	17,062	309	244	5,450	8,536	7,441	
Japan	8,630	13,632	163,094	192,118	171,308	5,058	8,668	90,683	111,174	95,465	
Other Countries	225	275	5,106	7,887	5,494	90	188	2,625	4,543	2,804	
Subtotal:----	12,482	17,298	368,374	413,853	387,282	7,303	10,716	178,789	212,998	189,788	
Fresh Lemons MT											
Canada	1,767	1,843	20,789	21,566	24,355	1,264	1,208	11,321	13,681	13,780	
Korea, Republic o	177	178	1,792	1,900	2,178	114	97	1,294	1,368	1,670	
Hong Kong	365	264	9,588	8,334	10,418	308	215	6,188	5,496	6,844	
Japan	6,306	5,809	56,624	61,494	69,428	4,724	3,882	47,317	43,714	57,211	
Australia	0	0	2,309	1,523	2,309	0	0	1,619	1,148	1,619	
Other Countries	93	54	4,422	1,613	4,593	46	24	2,817	1,044	2,917	
Subtotal:----	8,708	8,147	95,524	96,431	113,282	6,457	5,425	70,555	66,451	84,042	
Fresh Tang/Mand MT											
European Union	0	0	956	0	956	0	0	585	0	585	
Canada	0	47	13,423	11,772	13,444	0	66	10,152	10,008	10,172	
Korea, Republic o	0	2	8,035	308	8,035	0	9	7,038	276	7,038	
Japan	0	64	772	1,352	807	0	345	622	1,465	637	
Australia	0	0	731	491	731	0	0	441	241	441	
Other Countries	0	122	1,026	552	1,043	0	277	768	644	783	
Subtotal:----	0	235	24,943	14,475	25,017	0	696	19,605	12,634	19,657	
Canned Peaches MT											
European Union	57	20	1,538	6,565	3,086	60	27	1,174	3,928	2,543	
Canada	701	361	6,392	4,348	7,948	656	379	6,027	4,482	7,584	
Mexico	379	247	1,111	3,800	1,312	294	185	875	2,920	1,030	
Taiwan	65	112	470	477	1,006	53	98	420	436	836	
Japan	197	941	2,125	2,496	2,709	207	906	2,183	2,553	2,788	
Other Countries	398	348	3,961	3,894	5,518	357	294	3,926	3,718	5,432	
Subtotal:----	1,796	2,030	15,596	21,581	21,580	1,627	1,888	14,606	18,036	20,215	
Canned Pears MT											
European Union	96	0	182	4	186	78	0	154	4	161	
Canada	247	393	2,851	2,553	3,731	196	421	2,844	2,608	3,635	
United Arab Emira	0	0	390	622	430	0	0	267	431	297	
Taiwan	0	0	107	39	107	0	0	87	15	87	
Japan	114	0	356	292	479	127	0	415	311	549	
Other Countries	39	7	249	284	295	50	9	306	239	348	
Subtotal:----	496	401	4,135	3,793	5,228	450	430	4,073	3,608	5,077	
Canned Pineapple MT											
European Union	49	255	619	516	823	49	158	587	447	764	
Canada	58	49	811	680	1,360	61	56	779	670	1,277	
Mexico	4	32	290	284	370	3	26	264	241	330	
Philippines	31	0	352	216	512	26	0	293	155	434	
Japan	310	129	524	617	1,068	344	132	601	588	1,204	
Other Countries	64	79	322	504	460	82	68	322	442	447	
Subtotal:----	517	544	2,918	2,817	4,593	566	441	2,846	2,543	4,455	
Fruit Mixtures MT											
Canada	566	760	6,563	8,572	8,607	698	871	7,302	8,840	9,698	
Costa Rica	66	32	1,042	814	1,246	81	33	1,148	917	1,383	
Panama	62	80	854	623	1,030	84	85	1,027	691	1,214	
Saudi Arabia	208	6	1,180	577	1,418	278	5	1,785	841	2,024	
Japan	400	1,047	2,548	3,284	3,384	501	1,201	3,187	3,833	4,189	
Other Countries	446	1,169	5,327	6,878	7,287	596	1,203	7,297	7,716	9,755	
Subtotal:----	1,748	3,093	17,513	20,748	22,973	2,238	3,399	21,746	22,838	28,263	

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998	
Dried Prunes	MT										
European Union	1,660	1,881	22,516	24,286	31,653	3,279	4,114	43,085	47,976	60,569	
Canada	388	381	3,232	3,440	4,148	771	851	6,835	7,152	8,802	
Netherlands Antil	0	8	2,102	16	2,118	0	19	3,775	33	3,816	
Singapore	100	111	1,380	1,267	1,689	265	271	3,000	2,874	3,636	
Japan	1,650	1,688	16,319	15,694	20,442	2,913	3,057	30,182	29,019	37,560	
Other Countries	409	983	7,585	9,835	10,781	802	2,028	13,614	19,041	19,275	
Subtotal:----	4,208	5,053	53,132	54,538	70,831	8,029	10,340	100,490	106,095	133,659	
Dried Raisins	MT										
European Union	4,271	2,498	38,404	30,289	54,055	6,846	4,994	64,550	54,187	88,596	
Canada	1,105	785	8,413	8,430	12,010	1,931	1,727	16,114	16,604	22,408	
Hong Kong	227	114	3,138	1,473	3,582	392	213	5,803	2,987	6,572	
Taiwan	189	179	3,346	3,143	4,308	252	375	5,043	5,584	6,391	
Japan	2,093	2,337	18,214	24,301	23,996	3,341	4,658	28,525	44,386	37,761	
Other Countries	1,707	1,215	17,748	13,263	22,971	2,865	2,859	29,790	26,739	38,349	
Subtotal:----	9,591	7,127	89,263	80,900	120,923	15,628	14,826	149,826	150,487	200,076	
Dried Figs	MT										
European Union	1	12	35	38	41	3	19	72	73	99	
Canada	33	37	267	350	827	93	124	983	1,012	2,451	
Hong Kong	0	0	259	311	336	0	0	1,114	1,564	1,494	
Japan	20	10	312	365	493	76	50	985	1,185	1,366	
New Zealand	1	0	29	2	31	6	0	56	10	61	
Other Countries	4	5	93	83	97	23	10	258	174	269	
Subtotal:----	60	63	995	1,150	1,824	200	202	3,468	4,018	5,740	
Dates	MT										
European Union	68	19	1,071	1,016	1,226	151	99	3,260	3,820	3,830	
Canada	47	19	698	732	865	131	45	1,861	1,944	2,295	
Hong Kong	0	0	94	0	251	0	0	53	0	118	
Japan	0	0	263	22	263	0	0	268	31	268	
Australia	59	11	360	421	396	276	21	1,843	1,843	2,037	
Other Countries	1	-	942	422	1,071	5	14	2,455	1,257	2,730	
Subtotal:----	175	49	3,427	2,614	4,073	564	180	9,739	8,895	11,278	
Fcoj	KL										
European Union	46,872	10,550	134,040	79,433	149,838	15,215	4,351	52,591	31,913	59,664	
Canada	2,005	1,249	16,562	13,795	22,005	2,949	1,895	23,925	21,044	32,303	
Switzerland	0	0	158	162	32,137	0	0	74	84	8,411	
Korea, Republic o	2,351	3,670	8,042	17,425	10,407	1,131	2,652	5,242	10,151	7,232	
Japan	6,444	7,006	43,291	52,390	63,236	2,621	2,858	17,200	23,172	24,004	
Other Countries	2,489	4,691	23,500	32,915	38,274	1,267	1,928	9,934	13,210	16,059	
Subtotal:----	60,161	27,168	225,592	196,120	315,898	23,183	13,684	108,968	99,575	147,674	
Orange Juice NtCnc	KL										
European Union	12,112	4,378	42,555	61,066	73,004	6,359	2,444	18,969	29,643	33,734	
Canada	11,776	13,596	104,428	124,679	141,564	8,014	8,591	70,932	83,082	96,161	
Mexico	335	420	2,373	5,451	3,760	263	319	1,912	4,311	3,024	
Korea, Republic o	248	112	1,814	496	1,943	186	89	743	378	854	
Japan	531	239	4,300	2,696	4,796	506	197	3,233	2,061	3,591	
Other Countries	761	616	6,686	7,909	9,925	608	516	5,426	6,162	7,976	
Subtotal:----	25,763	19,360	162,155	202,297	234,992	15,936	12,157	101,215	125,637	145,340	
Grapefruit Juice Cnc	KL										
European Union	2,277	7,277	23,810	34,185	30,743	1,547	2,559	14,222	15,797	18,178	
Canada	161	218	1,898	1,593	2,535	267	388	2,953	2,537	3,943	
Mexico	175	242	349	741	668	140	122	276	524	560	
Brazil	20	0	931	301	931	15	0	232	216	232	
Japan	812	1,305	9,855	13,157	12,300	702	851	7,417	8,871	9,374	
Other Countries	210	286	1,275	3,804	1,560	115	203	782	3,151	924	
Subtotal:----	3,654	9,328	38,118	53,781	48,737	2,784	4,122	25,882	31,096	33,211	
Fresh Asparagus	MT										
European Union	163	174	686	709	806	480	492	2,511	2,247	2,905	
Canada	585	510	6,015	6,193	6,508	1,469	1,292	15,357	14,994	17,019	
Switzerland	43	39	2,549	2,096	2,549	100	77	6,628	5,018	6,628	
Japan	269	428	5,058	6,677	5,201	771	1,274	17,005	21,785	17,753	
Australia	34	7	76	68	113	149	16	311	193	341	
Other Countries	11	21	301	181	309	30	75	758	478	789	
Subtotal:----	1,106	1,179	14,684	15,924	15,485	2,998	3,225	42,570	44,715	45,435	
Fresh Broccoli	MT										
Canada	4,572	4,597	68,234	70,460	74,480	2,887	2,256	44,403	37,200	48,293	
Mexico	87	64	425	284	736	57	25	391	180	566	
Hong Kong	881	932	3,493	3,274	5,643	738	737	2,954	2,688	4,673	
Taiwan	918	1,159	2,023	2,952	3,838	748	863	1,710	2,205	3,275	
Japan	3,451	6,479	29,588	48,133	41,401	2,564	4,591	24,604	36,933	33,531	
Other Countries	35	17	659	333	732	23	9	397	255	528	
Subtotal:----	9,943	13,248	104,422	125,436	126,830	7,018	8,481	74,459	79,463	90,866	

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998	
Fresh Carrots	MT										
European Union	106	114	1,021	1,280	1,262	86	106	751	887	954	
Canada	13,773	13,454	84,262	89,097	98,914	6,526	7,055	42,862	48,720	51,251	
Mexico	0	122	610	1,215	1,218	0	40	336	453	539	
United Arab Emira	449	414	2,964	2,456	3,916	150	161	1,076	1,153	1,459	
Japan	110	632	983	1,742	1,274	153	358	832	1,507	1,149	
Other Countries	520	343	4,765	3,376	6,201	261	206	2,109	1,866	2,784	
Subtotal:-----	14,958	15,080	94,606	99,167	112,785	7,176	7,926	47,966	54,585	58,136	
Fresh Lettuce	MT										
Canada	14,406	15,525	222,022	222,290	253,830	7,207	7,477	128,825	105,554	145,189	
Mexico	1,979	3,134	9,445	12,522	19,729	756	1,010	3,797	4,679	7,730	
Singapore	385	349	2,404	2,566	3,180	241	205	1,753	1,629	2,242	
Hong Kong	2,769	1,941	11,269	9,440	16,537	1,646	1,028	7,005	5,356	10,063	
Japan	184	230	3,039	4,624	3,872	239	252	2,914	5,666	4,142	
Other Countries	894	1,228	4,046	5,771	6,693	509	636	2,828	3,948	4,328	
Subtotal:-----	20,617	22,406	252,225	257,213	303,840	10,598	10,609	147,122	127,033	173,694	
Fresh Onions	MT										
European Union	406	343	7,891	3,724	8,320	379	349	6,756	4,894	7,120	
Canada	11,626	13,322	88,966	96,687	114,589	4,946	5,175	37,923	37,555	48,126	
Mexico	222	20	18,275	13,217	22,206	53	13	6,948	5,180	8,377	
Taiwan	332	1,138	8,249	11,186	13,804	134	294	2,431	3,958	4,078	
Japan	1,318	523	75,051	41,342	100,217	448	112	19,403	10,248	26,635	
Other Countries	1,787	322	24,327	22,139	33,160	534	232	7,663	9,423	11,415	
Subtotal:-----	15,691	15,668	222,759	188,294	292,297	6,493	6,175	81,123	71,258	105,750	
Fresh Tomatoes	MT										
European Union	345	1,229	1,007	2,429	3,120	866	2,077	2,417	3,961	7,538	
Canada	13,677	11,655	95,355	100,587	123,907	10,078	9,607	85,695	88,215	108,712	
Mexico	42	172	2,847	3,344	5,024	41	166	2,854	2,698	4,455	
Bahamas, The	15	43	127	153	278	14	46	201	253	367	
Japan	90	367	469	613	577	129	374	471	1,066	684	
Other Countries	19	4	383	353	784	19	3	298	375	560	
Subtotal:-----	14,187	13,471	100,187	107,479	133,689	11,148	12,273	91,937	96,569	122,317	
Canned Sweet Corn	MT										
European Union	3,452	7,524	30,452	45,855	39,952	2,531	5,002	21,742	30,744	28,253	
Korea, Republic o	1,097	1,576	8,889	14,668	11,625	1,117	1,666	8,957	14,416	11,610	
Hong Kong	941	601	4,371	4,561	5,659	875	473	3,782	3,832	4,800	
Taiwan	2,523	3,320	21,719	19,145	25,386	2,368	3,084	19,899	16,706	23,056	
Japan	6,351	4,572	42,786	46,441	56,405	5,415	3,841	35,348	38,598	46,871	
Other Countries	2,647	2,408	24,210	23,587	32,280	2,039	1,854	18,692	17,988	24,514	
Subtotal:-----	17,009	20,000	132,427	154,257	171,307	14,345	15,921	108,421	122,285	139,104	
Canned Tomato Paste	MT										
European Union	1,378	165	21,851	213	21,905	522	109	11,991	151	12,009	
Canada	4,280	1,847	32,021	30,665	42,912	3,189	1,517	23,151	24,220	31,427	
Philippines	149	470	3,717	4,080	5,007	112	453	2,528	3,292	3,515	
Korea, Republic o	1,122	475	8,700	4,539	9,633	893	482	6,742	4,810	7,644	
Japan	1,016	516	12,123	6,498	13,098	678	432	8,528	5,694	9,323	
Other Countries	1,710	653	25,375	13,219	30,703	1,195	559	18,143	9,525	21,082	
Subtotal:-----	9,655	4,125	103,787	59,214	123,257	6,589	3,551	71,083	47,693	84,999	
Canned Tomato Sauce	MT										
European Union	695	666	5,469	4,780	6,964	914	766	7,065	5,830	9,162	
Canada	5,912	5,911	54,985	56,924	72,901	5,494	5,434	48,514	51,088	64,550	
Mexico	413	247	5,147	5,078	6,569	313	229	3,837	3,658	4,910	
Korea, Republic o	105	649	1,149	2,039	2,050	92	485	1,004	1,826	1,679	
Japan	1,092	217	4,390	2,744	5,905	818	224	4,120	2,627	5,536	
Other Countries	725	1,341	9,191	8,593	11,712	804	1,213	9,792	9,284	12,689	
Subtotal:-----	8,941	9,031	80,331	80,157	106,100	8,436	8,351	74,332	74,313	98,526	
Frozen French Fries	MT										
Canada	3,026	1,922	18,038	16,663	25,009	2,575	1,986	17,276	16,579	23,654	
Korea, Republic o	2,599	2,069	17,804	19,627	24,423	1,674	1,407	11,124	12,127	15,597	
Hong Kong	2,384	2,840	21,414	21,002	29,934	1,612	1,774	14,118	13,165	19,669	
Taiwan	2,764	2,942	17,136	18,502	23,481	1,803	1,909	11,138	11,794	15,355	
Japan	23,264	21,158	170,900	182,151	231,975	15,896	16,204	118,309	134,599	163,358	
Other Countries	9,532	9,733	79,242	101,553	102,608	7,031	7,248	57,751	74,145	74,955	
Subtotal:-----	43,568	40,664	324,535	359,498	437,431	30,592	30,529	229,717	262,410	312,588	
Frozen Sweet Corn	MT										
European Union	247	246	4,070	3,999	4,717	183	189	2,887	3,013	3,379	
Canada	560	183	2,174	2,089	2,953	413	127	1,589	1,421	2,092	
Mexico	99	99	2,874	2,013	3,330	65	44	1,645	1,088	1,884	
Hong Kong	235	632	4,409	3,595	5,668	178	467	3,218	2,494	4,119	
Japan	3,477	3,337	35,611	31,559	46,579	3,059	3,015	30,845	28,934	40,785	
Other Countries	743	1,693	10,720	11,651	14,224	594	1,197	8,354	9,400	10,753	
Subtotal:-----	5,361	6,190	59,858	54,906	77,470	4,492	5,039	48,538	46,350	63,011	

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998		Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998
Almonds Unshelled MT											
European Union	362	251	5,450	1,600	7,044		868	672	13,096	3,715	17,003
Argentina	59	0	915	308	915		144	0	1,891	607	1,891
India	2,004	761	8,378	8,139	11,638		6,430	1,718	25,807	23,167	35,989
Hong Kong	36	0	451	62	514		89	0	1,157	150	1,331
Japan	103	89	2,435	931	2,776		317	225	6,101	2,362	6,954
Other Countries	99	138	2,513	2,106	2,798		227	351	6,076	5,170	6,796
Subtotal:-----	2,663	1,238	20,141	13,146	25,684		8,074	2,967	54,128	35,171	69,965
Almonds Shelled/Prep MT											
European Union	7,345	7,959	79,757	83,185	111,642		28,131	25,016	308,063	307,319	437,705
Canada	673	608	6,765	7,178	9,221		2,691	1,894	26,317	27,368	36,114
Mexico	231	282	3,113	4,329	4,534		565	793	7,012	10,989	9,936
United Arab Emira	174	203	2,796	3,763	3,602		801	715	12,741	15,862	16,443
Japan	1,034	1,277	16,005	12,320	19,378		4,750	5,244	67,000	56,372	82,246
Other Countries	1,681	1,654	22,544	21,770	28,895		6,642	5,554	92,579	84,121	120,348
Subtotal:-----	11,137	11,983	130,980	132,544	177,273		43,581	39,215	513,712	502,031	702,792
Walnuts, Shelled MT											
European Union	198	358	5,123	6,039	6,350		532	1,098	11,775	14,274	15,406
Canada	202	172	1,786	2,004	2,434		700	588	6,542	6,543	8,667
Israel	69	101	2,048	1,579	2,307		256	426	7,445	5,677	8,434
Korea, Republic o	505	21	1,359	212	1,475		314	104	1,464	926	1,592
Japan	519	715	5,030	4,972	6,761		1,355	2,535	23,277	19,057	30,733
Other Countries	204	580	3,250	3,497	3,754		796	1,307	10,665	10,838	12,386
Subtotal:-----	1,696	1,948	18,596	18,303	23,080		3,953	6,058	61,169	57,314	77,218
Walnuts, Unshelled MT											
European Union	213	134	28,022	30,657	29,197		385	251	54,089	56,670	56,177
Canada	76	15	1,577	1,110	1,721		128	34	3,094	2,155	3,352
Mexico	751	1,597	3,164	5,764	3,218		1,242	2,640	5,264	9,545	5,357
Israel	19	0	1,026	712	1,071		30	0	1,793	1,479	1,865
Australia	409	29	924	200	993		387	55	1,171	388	1,288
Other Countries	50	45	3,993	3,881	4,452		68	40	7,708	7,522	8,534
Subtotal:-----	1,517	1,821	38,705	42,324	40,652		2,239	3,020	73,118	77,758	76,573
Pistachios MT											
European Union	917	816	11,443	8,975	14,560		4,059	2,988	46,938	35,239	59,800
Canada	154	98	1,930	1,870	2,433		661	421	8,672	7,916	10,829
Switzerland	40	0	605	198	645		147	0	2,577	853	2,735
Israel	38	67	1,051	699	1,070		159	236	5,047	2,730	5,126
Hong Kong	399	657	9,678	5,853	10,394		1,358	1,510	37,819	18,321	40,277
Other Countries	275	325	4,065	4,042	4,717		1,401	1,367	19,752	17,437	22,800
Subtotal:-----	1,823	1,963	28,773	21,637	33,818		7,785	6,521	120,804	82,497	141,566
Hop Pellets MT											
European Union	49	0	1,170	875	1,258		270	0	6,106	3,804	6,864
Canada	133	91	1,079	949	1,428		810	658	6,325	5,324	8,527
Colombia	120	0	423	233	443		576	0	3,501	1,222	3,601
Brazil	130	80	719	279	884		699	309	2,947	1,250	3,843
Japan	0	0	319	195	337		0	0	1,492	1,005	1,628
Other Countries	64	42	1,016	586	1,304		236	130	3,735	3,383	5,308
Subtotal:-----	496	213	4,726	3,118	5,654		2,591	1,096	24,106	15,988	29,770
Hop Extract MT											
European Union	83	88	832	1,004	1,054		1,075	1,118	12,127	14,818	15,208
Mexico	8	13	539	707	591		147	122	12,254	14,277	12,937
Colombia	70	0	128	5	133		1,750	0	2,600	55	2,659
Brazil	0	21	225	209	333		0	276	3,638	3,388	5,502
Hong Kong	7	8	115	49	154		105	94	1,480	611	1,926
Other Countries	35	48	688	850	891		626	309	9,882	10,467	12,553
Subtotal:-----	202	178	2,528	2,825	3,157		3,704	1,918	41,980	43,617	50,786
Hops, Nspf MT											
European Union	1	0	1,127	369	1,133		6	0	4,769	1,927	4,831
Mexico	4	0	147	76	155		19	0	1,028	509	1,078
Colombia	40	0	40	10	49		192	0	192	90	257
Russian Federatio	19	26	33	57	45		47	69	108	188	145
Japan	0	0	46	285	47		0	0	594	1,222	605
Other Countries	15	66	105	169	163		55	493	1,256	950	1,662
Subtotal:-----	78	92	1,498	966	1,592		320	563	7,948	4,885	8,577
Grape Wine KL											
European Union	10,278	9,576	75,875	87,313	113,757		22,048	19,533	156,569	200,097	237,576
Canada	3,813	4,541	29,300	33,275	40,080		7,502	8,552	58,911	63,946	79,776
Switzerland	846	1,058	9,691	10,047	12,320		1,257	2,038	19,411	20,462	24,229
Taiwan	190	164	5,549	2,568	6,706		315	370	9,338	4,261	11,364
Japan	5,191	3,564	39,988	25,980	48,342		10,006	6,362	71,401	45,341	86,593
Other Countries	2,130	2,448	22,230	21,651	28,523		3,342	4,246	35,756	35,548	46,294
Subtotal:-----	22,447	21,352	182,633	180,834	249,728		44,469	41,099	351,387	369,654	485,833

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998	
Essential Oils	MT										
European Union	1,314	1,147	10,467	10,094	13,940	16,188	14,478	141,529	125,598	186,873	
Canada	661	794	5,003	5,771	6,770	9,236	10,632	70,350	80,735	95,574	
Mexico	947	2,072	4,844	5,846	6,275	3,804	2,759	30,236	30,698	41,857	
Hong Kong	95	49	2,022	981	2,474	1,834	721	17,116	10,260	22,677	
Japan	435	206	2,783	2,452	3,587	6,528	2,162	38,480	28,322	47,570	
Other Countries	1,358	1,350	9,871	10,545	12,891	13,142	10,345	103,476	106,242	138,452	
Subtotal:----	4,811	5,618	34,989	35,691	45,937	50,733	41,096	401,186	381,856	533,004	
Potato Chips	MT										
Canada	1,724	1,982	13,356	14,587	19,593	3,538	4,027	29,712	29,168	41,804	
Mexico	2,027	208	9,223	8,044	18,271	3,084	1,088	15,953	19,379	27,067	
Russian Federatio	696	0	9,982	60	12,341	2,357	0	23,062	272	28,272	
Hong Kong	232	176	6,070	4,450	6,449	645	491	13,983	12,282	14,978	
Japan	1,476	1,016	9,134	12,490	13,209	3,256	2,699	23,432	35,504	35,099	
Other Countries	2,305	2,657	24,036	39,588	32,730	5,408	6,363	57,746	98,199	78,387	
Subtotal:----	8,461	6,040	71,801	79,219	102,592	18,287	14,668	163,888	194,805	225,607	



U.S. Imports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
Group & Product		Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998
<b>Fresh Fruit MT</b>											
Apples	26,769	31,782	126,842	119,795	156,700	13,993	22,315	62,325	83,994	77,650	
Avocados	488	1,204	22,849	47,760	39,847	465	1,272	25,793	51,530	42,897	
Bananas	339,007	385,216	2,982,784	3,055,591	3,946,158	95,800	97,145	825,519	813,735	1,110,175	
Cantaloupe	10,772	16,965	442,153	474,937	443,417	2,566	3,958	128,614	147,416	128,820	
Grapes	63,652	48,410	402,454	375,774	419,956	96,965	94,124	416,984	532,617	440,659	
Kiwifruit	6,071	7,332	25,487	35,267	41,986	3,853	5,634	17,419	30,361	30,472	
Mangoes	45,283	44,047	130,144	153,128	188,767	24,631	23,034	89,833	105,914	125,047	
Peaches	0	0	16,658	18,711	16,926	0	0	14,029	16,753	14,312	
Pears	6,472	7,446	67,163	85,950	67,636	3,442	4,770	45,698	71,260	46,518	
Pineapples	25,439	29,273	196,118	199,221	255,533	7,084	16,217	62,961	86,946	83,676	
Strawberry	2,894	5,060	24,878	41,147	25,858	6,084	4,773	63,967	62,488	65,805	
Other Melons	20,513	19,933	414,389	394,450	417,020	5,859	6,420	121,240	129,548	122,101	
Other Fruit	42,142	55,403	449,995	591,808	618,712	18,092	27,162	237,358	405,420	344,457	
Subtotal:-----	589,500	652,073	5,301,914	5,593,539	6,638,515	278,833	306,824	2,111,742	2,537,982	2,632,590	
<b>Dried Fruit MT</b>											
Dried Apricots	480	1,931	10,630	12,080	13,527	1,250	4,047	27,970	25,407	34,579	
Drd Figs & Pst	117	407	4,141	3,156	4,538	93	400	5,228	4,571	5,834	
Other Dried Fruit	2,358	3,282	16,486	29,541	23,453	4,243	5,402	25,729	39,242	37,543	
Subtotal:-----	2,955	5,620	31,256	44,776	41,519	5,586	9,849	58,926	69,220	77,957	
<b>Frozen Fruit MT</b>											
Fzn Blueberries	820	720	9,032	9,113	13,188	1,524	1,610	17,543	17,076	24,521	
Fzn Strawberries	3,967	4,018	16,960	27,295	18,637	4,702	5,426	19,333	33,452	21,477	
Other Fzn Fruit	2,764	6,699	19,367	33,691	32,167	3,281	7,512	22,241	39,460	36,276	
Subtotal:-----	7,551	11,438	45,358	70,099	63,992	9,507	14,548	59,117	89,987	82,274	
<b>Canned/Prep Fruit MT</b>											
Canned Olives	7,590	7,799	64,800	71,215	92,958	15,418	17,508	136,634	152,027	181,730	
Canned Oranges	5,524	10,319	50,073	68,824	68,741	4,024	8,898	40,354	58,826	54,500	
Canned Peaches	1,393	1,614	15,053	11,692	17,490	1,051	1,269	10,410	8,774	12,356	
Canned Pineapples	19,502	31,386	200,263	247,866	249,662	13,405	23,612	145,850	183,505	181,388	
Mixed Fruit	3,891	5,087	47,472	47,592	56,085	4,233	5,767	47,055	49,467	57,342	
Prep/Pres Fruit	9,401	8,701	73,563	71,110	98,077	9,565	9,626	85,973	82,633	112,024	
Other Canned Frui	6,626	6,624	44,263	49,610	60,300	8,035	8,384	57,889	62,694	77,400	
Subtotal:-----	53,927	71,531	495,488	567,908	643,312	55,730	75,064	524,166	597,926	676,739	
<b>Frt&amp;Veg Juice SSE KL</b>											
Apple Juice	169,900	117,836	778,792	872,751	1,016,823	31,548	23,256	184,980	158,819	228,735	
Fcoj	83,005	93,952	837,222	967,286	1,050,746	17,827	18,418	156,566	213,187	205,142	
Grape Juice	8,737	14,593	107,915	105,872	127,985	4,038	6,809	47,127	51,131	57,562	
Pineapple Juice	20,721	22,833	189,148	207,896	238,683	6,171	6,857	58,515	64,796	72,599	
Other Juices	29,887	39,731	183,934	214,093	242,007	10,308	20,036	89,652	100,461	118,010	
Subtotal:-----	312,250	288,945	2,097,011	2,367,898	2,676,244	69,892	75,376	536,841	588,394	682,048	
<b>Fresh Vegetables MT</b>											
Garlic	6,424	5,484	23,743	41,215	30,129	7,896	6,626	28,094	45,127	36,021	
Asparagus	1,272	573	36,020	45,082	46,702	1,857	1,081	70,810	81,275	87,332	
Bell Pepper	6,520	8,725	171,435	176,637	194,827	13,728	14,804	215,625	187,690	252,852	
Carrots	5,521	6,093	76,795	68,424	93,777	1,283	1,552	19,275	20,986	23,735	
Chili Pepper	9,083	10,297	83,918	95,748	124,844	11,446	12,411	65,532	70,655	90,755	
Cucumbers	13,998	15,041	304,892	303,761	327,745	8,404	7,939	142,082	123,202	154,634	
Onions	15,528	16,872	231,754	213,507	259,188	8,260	10,353	136,726	113,950	151,990	
Potatoes	13,701	19,847	438,954	377,080	474,182	2,816	4,534	87,905	78,089	95,503	
Squash	3,441	3,553	151,059	145,630	157,537	2,173	2,394	101,929	97,690	104,933	
Tomatoes	63,137	58,891	717,123	594,201	856,852	55,868	52,829	611,032	592,013	735,180	
Other Fresh Veg	33,933	29,181	436,386	418,801	529,631	20,525	17,741	288,063	276,047	343,888	
Subtotal:-----	172,557	174,557	2,672,081	2,480,086	3,095,413	134,257	132,264	1,767,074	1,686,724	2,076,822	

U.S. Imports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
Group & Product	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998		Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998
<b>Canned/Dehyd Vegetables MT</b>											
Cnd Artichokes	6,904	6,788	26,821	23,284	38,050		13,162	14,144	48,095	50,360	71,159
Cnd Bamboo	1,424	1,080	20,740	21,954	30,171		1,144	847	16,027	15,691	23,198
Cnd Mushrooms	4,180	4,195	51,896	36,979	62,371		7,680	8,235	85,092	74,152	105,703
Cnd Pimiento	1,524	1,423	8,708	9,823	12,694		1,927	1,778	11,090	13,961	16,177
Cnd Tomatoes	4,410	2,856	53,640	50,475	71,699		2,322	1,781	26,416	28,519	36,693
Cnd Waterchnuts	2,469	2,677	25,747	29,292	34,593		1,395	1,759	15,572	18,719	20,857
Tomato Pst & Sauc	3,129	12,665	21,824	88,751	27,831		3,702	10,090	24,889	81,156	30,551
Dried Mushrooms	135	170	1,613	1,754	1,955		1,405	1,283	15,213	14,814	18,469
Dried Tomatoes	524	1,054	3,985	8,057	6,020		2,036	3,510	14,806	26,895	22,045
Other Dehy Veg	16,199	16,264	122,604	157,020	171,969		14,524	17,089	113,147	148,358	159,016
Other Can Veg	22,767	27,275	219,552	259,430	297,225		19,875	23,473	185,548	218,705	247,766
Subtotal:----	63,665	76,446	557,132	686,819	754,578		69,171	83,990	555,896	691,329	751,635
<b>Frozen Vegetables MT</b>											
Broccoli Fzn	12,597	13,263	117,262	148,023	153,962		8,467	9,424	76,025	103,857	101,694
Cauliflower Fzn	460	817	21,069	16,533	23,400		335	639	15,367	13,067	17,158
Potato Fzn	37,560	39,816	293,595	312,788	378,739		23,717	26,010	181,719	196,216	234,388
Other Veg Fzn	29,166	14,859	149,115	161,477	205,681		12,249	12,646	108,505	120,861	140,270
Subtotal:----	79,782	68,755	581,042	638,821	761,781		44,767	48,719	381,616	434,001	493,510
<b>Tree Nuts MT</b>											
Brazils Tot	1,260	1,363	8,122	5,736	10,676		2,518	2,955	19,530	13,426	25,298
Cashews Tot	6,671	5,993	52,216	46,340	74,364		29,270	35,961	234,924	246,402	339,441
Coconut	2,639	3,915	28,585	27,024	39,134		2,002	3,337	19,655	20,584	27,040
Pecans	843	970	21,388	26,554	24,019		4,590	5,129	60,738	76,390	71,298
Other Nuts	1,223	1,493	16,431	18,835	20,553		4,989	5,628	82,303	82,133	103,442
Subtotal:----	12,636	13,734	126,743	124,488	168,745		43,370	53,009	417,151	438,935	566,519
<b>Nursey Products MIXED</b>											
Carnations	76,518	69,828	935,877	806,922	1,104,344		9,102	9,185	97,801	93,765	115,633
Christmas Trees	0	0	2,581	2,613	2,585		0	0	22,172	22,659	22,177
Chrysanthemus	43,201	37,408	494,863	429,216	614,706		6,964	6,321	75,478	72,870	96,470
Roses	66,339	67,579	855,415	711,371	1,016,044		15,332	15,826	204,084	155,092	236,861
Tulip Bulbs	554	89	84,998	97,062	398,600		62	26	9,648	10,802	42,281
Other Cut Flowers	0	0	0	0	0		14,417	1,425	168,481	56,574	203,172
Other Nursey Prod	0	0	0	0	0		16,605	22,962	263,229	332,390	344,782
Subtotal:----	186,611	174,904	2,373,734	2,047,184	3,136,278		62,483	55,745	840,893	744,152	1,061,377
<b>Hops &amp; Products MT</b>											
Hops & Pellets	545	364	4,576	4,691	4,660		3,987	2,068	28,975	27,944	29,313
Other Hop Prod	0	0	208	18	209		2	0	876	217	879
Subtotal:----	545	364	4,784	4,709	4,869		3,988	2,068	29,851	28,161	30,192
<b>Wine KL</b>											
Red Wine	15,543	16,637	153,099	143,553	199,150		71,659	84,198	638,968	693,143	827,022
Sparkling Wine	1,877	3,555	24,187	30,335	32,869		22,058	43,657	277,979	402,150	378,638
White Wine	10,507	10,774	94,573	91,182	124,672		41,153	42,352	344,031	365,760	453,138
Other Wine Prod	5,793	5,837	60,418	45,359	72,095		12,457	15,086	137,713	116,785	171,118
Subtotal:----	33,720	36,801	332,276	310,429	428,787		147,328	185,294	1,398,690	1,577,838	1,829,916
<b>Miscellaneous MIXED</b>											
Beer & Beverages	218,900	230,318	1,403,916	1,623,256	2,001,442		189,824	198,858	1,224,949	1,422,114	1,743,148
Other Misc	0	0	0	0	0		145,877	139,208	1,249,263	1,288,629	1,653,566
Subtotal:----	218,900	230,318	1,403,916	1,623,256	2,001,442		335,701	338,067	2,474,211	2,710,743	3,396,714
Grand Total:							1,260,612	1,380,819	11,156,175	12,195,393	14,358,292

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998
Fresh Apples	MT										
Canada		1,577	1,445	47,210	29,956	55,985	547	793	16,876	16,352	21,658
Chile		10,688	14,543	33,158	39,850	37,187	4,246	8,398	15,238	27,252	16,998
New Zealand		6,704	10,560	34,653	42,126	41,649	4,228	8,707	22,448	33,333	27,133
Other Countries		7,801	5,234	11,820	7,864	21,880	4,971	4,417	7,764	7,058	11,860
Subtotal:-----		26,769	31,782	126,842	119,795	156,700	13,993	22,315	62,325	83,994	77,650
Fresh Pears	MT										
Chile		3,444	3,483	23,068	33,529	23,091	1,169	1,650	10,638	20,159	10,644
Argentina		2,177	1,797	33,591	38,083	33,636	1,535	1,299	23,157	33,584	23,187
South Africa, Rep		710	1,951	4,913	6,271	4,913	445	1,502	3,469	4,884	3,469
Other Countries		142	215	5,591	8,067	5,996	292	319	8,434	12,634	9,218
Subtotal:-----		6,472	7,446	67,163	85,950	67,636	3,442	4,770	45,698	71,260	46,518
Fresh Apricots	MT										
Chile		0	0	679	1,024	679	0	0	1,005	1,373	1,005
China, Peoples Re		0	0	2	0	2	0	0	9	0	9
New Zealand		0	0	170	263	170	0	0	568	830	568
Other Countries		0	0	1	2	1	0	0	4	4	4
Subtotal:-----		0	0	852	1,288	852	0	0	1,586	2,207	1,586
Fresh Peach/Nect	MT										
Canada		0	0	0	1	268	0	0	0	2	283
Mexico		0	0	283	109	283	0	0	156	137	156
Chile		0	0	33,363	49,116	33,363	0	0	26,120	43,680	26,120
Other Countries		0	0	56	36	56	0	0	84	58	84
Subtotal:-----		0	0	33,702	49,262	33,970	0	0	26,360	43,877	26,643
Fr. Plums/Prunes	MT										
Leeward-Windward		0	0	69	39	122	0	0	60	42	122
Chile		0	0	19,246	27,500	19,246	0	0	17,512	26,631	17,512
South Africa, Rep		0	0	97	0	97	0	0	27	0	27
Other Countries		0	2	41	100	44	0	11	73	118	77
Subtotal:-----		0	2	19,453	27,639	19,509	0	11	17,672	26,791	17,738
Fresh Grapes	MT										
Mexico		63,198	47,791	87,114	80,529	101,044	96,472	93,456	121,726	199,734	144,265
Chile		454	620	301,516	279,450	301,516	493	667	279,145	311,684	279,145
South Africa, Rep		0	0	10,135	13,591	10,135	0	0	13,538	18,643	13,538
Other Countries		0	0	3,690	2,204	7,261	0	0	2,575	2,557	3,712
Subtotal:-----		63,652	48,410	402,454	375,774	419,956	96,965	94,124	416,984	532,617	440,659
Raspberries	MT										
Canada		153	3	169	25	2,966	212	3	245	61	3,294
Mexico		1	26	469	1,047	471	4	105	2,451	4,965	2,460
Chile		19	59	897	883	981	19	95	1,273	1,481	1,464
Other Countries		2	0	61	46	61	14	0	220	217	223
Subtotal:-----		175	89	1,595	2,001	4,480	249	203	4,190	6,725	7,440
Fresh Strawberries	MT										
Canada		44	20	44	20	70	64	50	64	50	146
Mexico		2,849	5,040	24,199	40,181	25,133	6,020	4,723	61,692	58,576	63,429
New Zealand		0	0	573	777	573	0	0	1,989	2,971	1,989
Other Countries		0	0	61	169	81	0	0	223	890	241
Subtotal:-----		2,894	5,060	24,878	41,147	25,858	6,084	4,773	63,967	62,488	65,805
Fresh Avocados	MT										
Mexico		146	113	7,393	10,180	7,777	137	123	10,288	11,157	10,643
Dominican Republi		341	190	5,107	4,589	5,917	326	187	4,062	4,684	4,766
Chile		1	901	9,757	32,430	25,510	2	962	10,325	34,337	26,309
Other Countries		0	0	593	561	644	0	0	1,118	1,352	1,179
Subtotal:-----		488	1,204	22,849	47,760	39,847	465	1,272	25,793	51,530	42,897
Bananas	MT										
Guatemala		64,351	39,886	507,669	353,464	678,237	17,031	11,867	128,288	95,562	177,469
Costa Rica		90,118	172,878	711,863	1,068,043	997,685	26,263	35,763	199,391	264,680	285,038
Ecuador		94,090	91,887	785,664	898,185	1,038,132	27,247	25,487	230,744	246,127	305,934
Other Countries		90,447	80,564	977,589	735,899	1,232,103	25,258	24,027	267,096	207,365	341,735
Subtotal:-----		339,007	385,216	2,982,784	3,055,591	3,946,158	95,800	97,145	825,519	813,735	1,110,175
Mangoes	MT										
Mexico		42,565	41,305	105,846	107,654	161,588	22,876	21,277	70,461	69,098	103,236
Guatemala		903	827	10,214	9,549	10,233	370	409	4,482	4,250	4,489
Haiti		1,803	1,904	5,086	6,708	7,189	1,365	1,335	3,771	4,799	5,458
Other Countries		11	12	8,999	29,218	9,758	20	14	11,119	27,767	11,864
Subtotal:-----		45,283	44,047	130,144	153,128	188,767	24,631	23,034	89,833	105,914	125,047
Pineapple	MT										
Mexico		2,451	2,285	17,405	12,878	19,566	724	748	4,957	4,502	5,582
Honduras		3,180	4,272	21,953	24,002	27,979	915	763	6,263	6,067	8,023
Costa Rica		18,994	21,764	150,609	155,922	200,308	4,660	14,164	46,805	72,407	63,604
Other Countries		814	952	6,152	6,418	7,679	785	543	4,936	3,970	6,467
Subtotal:-----		25,439	29,273	196,118	199,221	255,533	7,084	16,217	62,961	86,946	83,676

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity				Values (1000 Dollars)				
Country Region	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998
<b>Cantaloupe MT</b>										
Mexico	10,276	16,965	154,502	190,635	155,753	2,354	3,958	56,778	71,600	56,978
Guatemala	493	0	78,855	83,572	78,855	209	0	22,883	28,202	22,883
Honduras	0	0	100,019	79,769	100,019	0	0	22,576	15,902	22,576
Other Countries	3	0	108,777	120,961	108,790	3	0	26,377	31,712	26,383
Subtotal:----	10,772	16,965	442,153	474,937	443,417	2,566	3,958	128,614	147,416	128,820
<b>Other Melons MT</b>										
Mexico	20,442	19,910	290,106	293,685	292,677	5,794	6,374	81,894	98,492	82,686
Honduras	0	0	29,468	18,351	29,468	0	0	7,748	4,519	7,748
Costa Rica	0	0	39,963	27,362	39,963	0	0	12,099	7,633	12,099
Other Countries	71	23	54,852	55,053	54,913	65	46	19,498	18,904	19,568
Subtotal:----	20,513	19,933	414,389	394,450	417,020	5,859	6,420	121,240	129,548	122,101
<b>Fr. Orng Inc Tmpl MT</b>										
Mexico	472	3,329	7,913	48,964	8,030	189	1,508	2,887	30,259	2,936
Dominican Republi	265	233	932	1,237	1,991	84	129	334	592	728
Australia	7	12	304	207	25,940	7	22	621	240	30,658
Other Countries	39	2,221	3,677	26,059	3,999	47	1,737	2,400	21,098	2,648
Subtotal:----	783	5,794	12,825	76,467	39,961	327	3,395	6,241	52,190	36,970
<b>Canned Mandarins MT</b>										
European Union	2,564	6,771	21,128	27,697	29,332	1,750	5,769	15,815	23,100	22,143
Mexico	162	108	1,315	987	1,509	186	139	1,433	1,126	1,636
China, Peoples Re	2,728	3,338	27,041	38,906	37,039	1,955	2,865	22,238	33,019	29,454
Other Countries	69	103	588	1,234	861	132	125	869	1,581	1,267
Subtotal:----	5,524	10,319	50,073	68,824	68,741	4,024	8,898	40,354	58,826	54,500
<b>Canned Black Olive MIXED</b>										
European Union	36,270	66,672	327,413	505,192	427,827	72	125	665	1,097	892
Mexico	0	0	987,021	3,705,293	9,424,271	0	0	634	1,475	4,683
Morocco	36,879	25,155	248,073	273,620	332,113	55	28	302	353	404
Other Countries	21,042	23,132	215,494	188,046	260,009	45	56	436	336	534
Subtotal:----	94,191	114,959	1,778,001	4,672,151	10,444,220	173	209	2,036	3,261	6,513
<b>Canned Green Olive MIXED</b>										
European Union	6,391,046	5,928,863	53,731,040	56,948,736	70,521,775	13,440	14,330	118,850	132,686	154,904
Turkey	119,611	254,835	1,095,120	1,158,143	1,297,908	147	322	1,546	1,344	1,824
Morocco	908,774	1,390,880	7,288,981	7,681,493	9,533,880	1,496	2,453	12,517	13,023	16,375
Other Countries	75,950	109,573	907,141	754,421	1,159,748	162	194	1,685	1,714	2,114
Subtotal:----	7,495,381	7,684,151	63,022,282	66,542,793	82,513,311	15,246	17,299	134,598	148,767	175,218
<b>Canned Peaches MT</b>										
European Union	703	1,158	10,907	7,768	12,386	475	795	7,205	5,228	8,325
Australia	335	275	920	1,819	1,022	247	240	719	1,621	832
South Africa, Rep	51	4	2,170	928	2,726	32	7	1,553	584	1,877
Other Countries	304	176	1,056	1,177	1,356	297	228	932	1,341	1,321
Subtotal:----	1,393	1,614	15,053	11,692	17,490	1,051	1,269	10,410	8,774	12,356
<b>Canned Pineapple MT</b>										
Thailand	5,158	11,885	43,781	81,248	49,443	3,497	8,805	30,520	60,411	34,684
Indonesia	3,308	5,846	42,113	48,628	52,245	2,474	4,589	32,387	37,883	40,185
Philippines	8,814	11,009	90,726	83,893	116,504	5,876	8,276	65,893	60,626	83,686
Other Countries	2,835	3,119	25,342	35,572	33,673	2,075	2,362	18,417	25,802	24,584
Subtotal:----	20,116	31,860	201,962	249,342	251,865	13,922	24,032	147,217	184,722	183,139
<b>Dried Apricots MT</b>										
Turkey	478	1,891	10,324	11,856	13,146	1,233	3,902	27,092	24,752	33,410
China, Peoples Re	1	16	108	32	109	3	36	256	81	259
Australia	0	8	69	38	118	0	54	230	189	428
Other Countries	1	16	129	153	154	14	55	392	385	483
Subtotal:----	480	1,931	10,630	12,080	13,527	1,250	4,047	27,970	25,407	34,579
<b>Dates MT</b>										
Mexico	0	0	91	92	128	0	0	138	135	162
Pakistan	128	228	2,212	4,225	2,489	123	175	2,092	3,654	2,358
China, Peoples Re	0	13	284	241	355	0	15	499	341	607
Other Countries	1	1	234	178	235	2	3	544	334	551
Subtotal:----	128	242	2,821	4,736	3,207	125	193	3,272	4,464	3,679
<b>Dried Figs MT</b>										
European Union	0	0	549	597	610	0	0	1,372	1,540	1,533
Mexico	0	0	79	10	258	0	0	99	13	401
Turkey	0	9	405	428	405	0	22	862	941	862
Other Countries	0	3	12	23	19	0	8	41	49	55
Subtotal:----	0	12	1,046	1,058	1,292	0	31	2,374	2,543	2,851
<b>Dried Raisins MT</b>										
Mexico	438	38	4,082	8,795	6,652	660	41	4,132	8,909	6,857
Chile	518	1,026	1,108	2,890	1,883	708	1,438	1,539	4,236	2,613
South Africa, Rep	106	230	929	678	935	141	360	1,318	1,097	1,327
Other Countries	107	777	1,087	6,381	1,449	127	1,028	1,172	7,323	1,649
Subtotal:----	1,169	2,070	7,206	18,744	10,919	1,636	2,916	8,161	21,565	12,446



U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998		Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998
Apple Juice	KL										
European Union	20,536	17,133	147,386	181,397	199,343		4,867	3,718	45,877	37,873	56,877
Argentina	85,308	47,319	259,522	229,326	344,805		14,824	8,906	53,430	40,459	68,226
China, Peoples Re	25,323	6,692	108,665	194,157	136,791		4,282	1,472	22,508	29,956	26,617
Other Countries	38,732	46,692	263,218	267,870	335,884		7,575	9,160	63,165	50,531	77,015
Subtotal:----	169,900	117,836	778,792	872,751	1,016,823		31,548	23,256	184,980	158,819	228,735
Fcoj	KL										
Mexico	16,562	16,448	186,295	129,761	252,299		4,274	4,275	43,422	34,130	60,541
Costa Rica	5,118	11,416	52,812	79,236	84,971		1,440	2,966	11,822	21,589	20,743
Brazil	47,665	64,118	550,655	710,555	661,805		8,785	10,720	89,721	144,444	110,947
Other Countries	13,661	1,970	47,460	47,735	51,672		3,329	456	11,601	13,024	12,911
Subtotal:----	83,005	93,952	837,222	967,286	1,050,746		17,827	18,418	156,566	213,187	205,142
Grape Juice	KL										
European Union	497	1,205	13,337	16,333	15,773		532	889	10,093	13,753	12,189
Brazil	341	1,573	10,077	7,826	11,610		188	708	4,870	3,619	5,573
Argentina	5,693	8,536	68,104	56,521	78,810		2,088	3,152	23,763	19,869	27,733
Other Countries	2,206	3,279	16,396	25,192	21,792		1,230	2,060	8,402	13,890	12,067
Subtotal:----	8,737	14,593	107,915	105,872	127,985		4,038	6,809	47,127	51,131	57,562
Pineapple Juice, Con	KL										
Thailand	5,930	5,233	48,404	71,604	55,652		1,592	1,676	15,083	25,272	17,137
Indonesia	1,069	2,530	19,454	20,314	23,685		298	681	5,780	5,665	6,956
Philippines	6,555	8,168	67,036	63,600	88,896		1,552	1,991	16,162	14,657	20,749
Other Countries	1,765	2,292	14,207	7,732	19,459		627	933	4,330	3,198	6,196
Subtotal:----	15,319	18,223	149,101	163,251	187,691		4,069	5,280	41,355	48,791	51,038
Frozen Strawberries	MT										
Canada	35	11	251	56	339		218	97	619	365	806
Mexico	3,932	3,997	16,683	26,989	18,002		4,399	5,109	17,682	31,939	19,134
China, Peoples Re	0	0	0	0	240		28	112	64	200	427
Other Countries	0	10	25	251	56		57	108	968	949	1,110
Subtotal:----	3,967	4,018	16,960	27,295	18,637		4,702	5,426	19,333	33,452	21,477
Fresh Beans	MT										
Canada	2	0	32	32	1,188		4	0	39	30	936
Mexico	98	197	16,551	16,551	16,784		97	222	18,717	21,141	18,957
Guatemala	22	26	201	266	236		22	27	174	235	204
Other Countries	21	25	178	121	195		22	38	239	137	261
Subtotal:----	142	248	16,963	16,971	18,402		145	287	19,168	21,543	20,357
Fresh Carrots	MT										
European Union	0	0	178	0	178		0	0	128	0	128
Canada	688	168	58,992	48,082	71,495		394	100	15,493	15,545	19,095
Mexico	4,833	5,849	17,626	20,197	22,104		890	1,407	3,655	5,341	4,512
Other Countries	0	76	0	144	0		0	45	0	100	0
Subtotal:----	5,521	6,093	76,795	68,424	93,777		1,283	1,552	19,275	20,986	23,735
Fresh Cabbage	MT										
European Union	462	0	949	0	949		194	0	351	0	351
Canada	1,099	1,368	24,659	12,180	34,465		377	334	7,064	2,861	10,331
Mexico	708	472	12,534	6,860	15,019		261	81	2,729	1,492	3,485
Other Countries	1	23	2	570	2		1	12	3	222	3
Subtotal:----	2,270	1,863	38,144	19,609	50,435		833	428	10,147	4,575	14,171
Fresh Celery	MT										
Canada	0	0	1,132	1,477	3,214		0	0	380	408	940
Mexico	2,174	1,330	40,843	38,133	41,173		505	354	9,995	8,425	10,105
Dominican Republ	11	3	142	110	142		9	2	130	92	130
Other Countries	9	11	49	85	74		16	10	102	124	158
Subtotal:----	2,195	1,344	42,166	39,805	44,602		530	366	10,607	9,049	11,333
Fresh Cucumbers	MT										
Canada	1,316	1,243	5,500	6,428	13,154		1,704	1,586	7,020	8,883	12,086
Mexico	12,641	13,745	292,077	290,698	307,083		6,646	6,266	132,605	112,329	139,788
Honduras	0	0	4,857	3,780	4,857		0	0	1,114	1,049	1,114
Other Countries	41	52	2,458	2,856	2,650		54	87	1,343	941	1,646
Subtotal:----	13,998	15,041	304,892	303,761	327,745		8,404	7,939	142,082	123,202	154,634
Fresh Cauliflower	MT										
Canada	52	27	3,068	2,853	11,228		37	13	1,528	1,337	5,249
Mexico	12	33	6,788	1,314	6,895		6	19	2,448	573	2,490
South Africa, Rep	0	0	0	14	67		0	0	0	13	65
Other Countries	0	0	0	0	0		0	0	0	0	0
Subtotal:----	64	60	9,856	4,181	18,190		43	32	3,977	1,924	7,804
Fresh Garlic	MT										
European Union	169	262	492	1,373	1,085		278	398	893	2,529	2,028
Mexico	6,067	4,914	15,511	12,767	20,378		7,377	6,004	16,956	13,938	22,732
Argentina	0	22	6,169	21,956	6,169		0	31	8,022	22,125	8,022
Other Countries	187	286	1,571	5,120	2,497		240	193	2,223	6,535	3,239
Subtotal:----	6,424	5,484	23,743	41,215	30,129		7,896	6,626	28,094	45,127	36,021



U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998
Onions, Exc Seed	MT										
European Union		228	300	4,398	5,175	5,794	452	765	5,562	7,727	7,299
Canada		747	677	24,657	17,843	33,490	352	257	7,113	6,555	10,549
Mexico		13,517	15,488	192,005	161,359	207,141	7,105	9,000	118,555	86,349	127,766
Other Countries		412	326	8,819	27,539	9,742	138	283	4,534	12,343	4,967
Subtotal:-----		14,904	16,791	229,879	211,915	256,168	8,046	10,304	135,765	112,974	150,581
Fresh Peppers	MT										
European Union		3,015	3,480	13,711	12,940	22,380	7,193	6,131	37,467	33,720	55,014
Canada		1,259	1,825	5,227	8,983	14,245	4,191	4,826	16,183	21,731	29,745
Mexico		11,054	13,563	230,036	245,838	276,054	13,579	16,092	218,408	194,334	249,466
Other Countries		275	154	6,380	4,624	6,992	210	167	9,099	8,561	9,382
Subtotal:-----		15,603	19,023	255,354	272,385	319,671	25,174	27,216	281,157	258,346	343,606
Seed Potatoes	MT										
Canada		504	372	143,976	140,719	144,083	95	80	28,463	28,835	28,488
Costa Rica		3	0	24	6	24	2	0	14	3	14
Brazil		23	0	23	0	44	23	0	23	0	43
Other Countries		0	0	0	0	0	0	0	0	0	0
Subtotal:-----		530	372	144,023	140,725	144,151	121	80	28,500	28,838	28,545
Table Potatoes	MT										
Canada		13,167	19,467	294,686	236,314	329,775	2,689	4,432	59,101	49,184	66,630
Japan		3	6	51	15	59	7	21	56	54	78
Australia		0	0	156	0	156	0	0	187	0	187
Other Countries		0	1	38	27	40	0	2	61	13	63
Subtotal:-----		13,170	19,475	294,931	236,355	330,030	2,696	4,455	59,405	49,251	66,958
Fresh Tomatoes	MT										
European Union		4,949	4,951	30,017	31,198	44,670	6,806	6,429	52,670	60,301	73,739
Canada		11,729	15,892	34,426	47,211	56,692	17,526	21,207	55,480	73,952	89,556
Mexico		46,450	38,040	647,953	511,426	750,762	31,521	25,159	494,570	448,823	563,569
Other Countries		9	8	4,726	4,365	4,728	15	34	8,312	8,937	8,316
Subtotal:-----		63,137	58,891	717,123	594,201	856,852	55,868	52,829	611,032	592,013	735,180
Fresh Asparagus	MT										
Mexico		934	181	22,743	29,152	28,796	1,204	393	48,295	54,144	56,514
Peru		113	200	7,882	11,433	11,633	129	233	14,198	20,471	20,913
Chile		0	0	2,505	2,396	2,630	0	0	2,421	2,292	2,540
Other Countries		225	192	2,891	2,101	3,643	523	455	5,896	4,367	7,364
Subtotal:-----		1,272	573	36,020	45,082	46,702	1,857	1,081	70,810	81,275	87,332
Canned Tomato Paste	MT										
Mexico		1,506	0	8,350	0	8,350	601	0	4,556	0	4,556
Chile		118	0	451	0	451	108	0	409	0	409
Israel		0	0	636	0	636	0	0	528	0	528
Other Countries		106	0	528	0	528	115	0	637	0	637
Subtotal:-----		1,730	0	9,965	0	9,965	823	0	6,131	0	6,131
Canned Tomato Sauce	MT										
European Union		492	1,194	4,521	3,854	5,452	1,343	1,061	9,556	5,980	10,895
Canada		425	307	4,146	3,845	5,937	350	245	3,380	3,363	4,697
Dominican Republic		60	103	919	684	1,138	45	60	669	460	833
Other Countries		423	106	2,273	670	2,338	1,141	175	5,154	907	5,274
Subtotal:-----		1,399	1,710	11,859	9,053	14,865	2,879	1,541	18,759	10,711	21,699
Canned Tomatoes	MT										
European Union		3,581	1,754	42,618	35,614	51,967	1,896	994	20,198	19,482	24,759
Canada		709	314	4,465	8,014	6,321	354	188	2,338	4,405	3,291
Israel		0	787	4,428	4,408	10,484	0	597	2,698	3,020	6,955
Other Countries		119	0	2,129	2,439	2,927	72	3	1,183	1,612	1,688
Subtotal:-----		4,410	2,856	53,640	50,475	71,699	2,322	1,781	26,416	28,519	36,693
Canned Mushrooms	MT										
India		658	1,316	3,970	9,897	5,455	1,001	2,048	6,749	16,226	9,370
Indonesia		1,141	1,113	10,327	11,836	13,824	2,244	2,435	19,332	24,995	26,255
China, Peoples Re		1,134	24	27,586	288	28,640	1,759	41	37,107	553	38,934
Other Countries		1,247	1,742	10,013	14,959	14,452	2,676	3,711	21,904	32,377	31,145
Subtotal:-----		4,180	4,195	51,896	36,979	62,371	7,680	8,235	85,092	74,152	105,703
Frozen Broccoli	MT										
Canada		26	31	268	449	406	23	26	279	474	439
Mexico		11,727	11,984	102,187	125,779	129,172	7,848	8,455	65,378	87,743	83,313
Guatemala		833	1,249	14,759	21,743	24,334	587	943	10,345	15,601	17,920
Other Countries		11	0	49	51	49	8	0	22	39	22
Subtotal:-----		12,597	13,263	117,262	148,023	153,962	8,467	9,424	76,025	103,857	101,694
Frozen Cauliflower	MT										
Canada		16	3	341	539	470	17	4	340	553	461
Mexico		228	619	19,095	14,694	21,100	181	515	13,851	11,434	15,379
Guatemala		181	0	1,152	772	1,306	126	0	958	708	1,081
Other Countries		35	195	482	527	524	10	120	218	373	236
Subtotal:-----		460	817	21,069	16,533	23,400	335	639	15,367	13,067	17,158

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
		Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998	Jun FY 1998	Jun FY 1999	Oct-Jun FY 1998	Oct-Jun FY 1999	Oct-Sep FY 1998
Frozen Potatoes	MT										
European Union		158	0	1,230	268	1,491	102	0	741	219	888
Canada		37,397	39,814	290,819	312,498	375,697	23,597	25,997	180,648	195,895	233,155
Australia		0	0	1,504	0	1,504	0	0	196	0	196
Other Countries		5	2	42	22	46	18	13	134	102	150
Subtotal:----		37,560	39,816	293,595	312,788	378,739	23,717	26,010	181,719	196,216	234,388
Pistachios, Nsh	MT										
Canada		0	0	1	0	1	0	0	9	0	9
Turkey		27	24	73	180	73	122	84	281	838	281
China, Peoples Re		0	0	12	0	15	0	0	27	0	39
Other Countries		0	0	0	27	0	2	0	2	57	2
Subtotal:----		27	24	87	207	89	125	84	320	895	332
Cashew Nut	MT										
Brazil		2,662	1,164	19,087	12,468	24,827	11,239	7,314	83,870	69,068	111,377
India		2,542	4,286	24,433	28,264	36,592	11,866	25,691	116,156	151,257	175,013
Vietnam		705	191	3,970	1,986	5,658	3,055	1,189	16,326	10,052	23,964
Other Countries		762	352	4,726	3,623	7,287	3,110	1,767	18,573	16,025	29,087
Subtotal:----		6,671	5,993	52,216	46,340	74,364	29,270	35,961	234,924	246,402	339,441
Filberts	MT										
European Union		7	12	87	112	110	27	62	435	563	563
Canada		0	0	312	251	344	0	0	474	302	512
Turkey		409	249	3,316	4,591	4,174	1,819	1,108	15,673	19,553	19,484
Other Countries		0	0	1	44	32	0	0	4	198	78
Subtotal:----		416	261	3,716	4,999	4,659	1,846	1,170	16,586	20,617	20,638
Pecans, Nsh	MT										
European Union		0	0	0	0	0	0	0	0	0	0
Greenland		0	0	0	0	0	0	0	0	0	0
Mexico		0	0	14,909	19,765	15,723	0	0	27,864	41,280	29,000
Other Countries		0	0	0	0	0	0	0	0	0	0
Subtotal:----		0	0	14,909	19,765	15,723	0	0	27,864	41,280	29,000
Roses	M										
Guatemala		3,386	1,957	26,184	19,304	35,014	495	379	4,593	3,410	5,952
Colombia		38,536	33,937	548,773	412,253	639,504	9,036	8,275	129,108	88,208	147,729
Ecuador		19,999	27,044	235,193	240,678	284,973	4,133	5,278	49,044	45,568	58,295
Other Countries		4,418	4,641	45,266	39,137	56,554	1,668	1,895	21,338	17,906	24,885
Subtotal:----		66,339	67,579	855,415	711,371	1,016,044	15,332	15,826	204,084	155,092	236,861
Carnations	MIXEO										
Guatemala		0	0	0	0	0	101	157	1,070	1,109	1,225
Colombia		0	0	0	0	0	8,347	8,558	91,582	86,977	108,418
Ecuador		0	0	0	0	0	308	447	3,238	4,902	4,021
Other Countries		0	0	0	0	0	346	22	1,912	777	1,970
Subtotal:----		0	0	0	0	0	9,102	9,185	97,801	93,765	115,633
Chmp & Sprk Wine	KL										
European Union		1,849	3,524	23,831	29,883	32,450	21,949	43,515	276,474	400,440	376,878
Bermuda		5	0	80	17	83	30	0	444	99	459
Australia		11	14	107	258	149	49	74	486	1,084	657
Other Countries		12	16	165	156	184	30	67	566	460	632
Subtotal:----		1,877	3,555	24,184	30,314	32,866	22,058	43,657	277,970	402,084	378,626
Ft & Verm Wine	KL										
European Union		566	797	5,839	6,430	7,577	1,422	2,121	14,551	17,766	18,847
Bermuda		7	0	87	16	99	22	0	256	51	291
Chile		0	0	108	0	108	0	0	164	0	164
Other Countries		0	10	17	10	17	0	18	30	18	30
Subtotal:----		573	807	6,051	6,456	7,800	1,443	2,139	15,001	17,835	19,332
Other Grape Wine	KL										
European Union		23,761	21,308	210,741	186,094	267,144	97,362	102,096	845,637	877,757	1,086,078
Chile		2,558	3,547	42,288	34,779	55,920	6,710	9,210	92,381	87,317	124,083
Australia		2,671	3,929	23,217	27,418	30,652	14,331	19,735	112,808	131,712	147,653
Other Countries		1,405	1,731	17,534	15,178	23,047	3,702	4,826	39,441	41,620	53,312
Subtotal:----		30,395	30,516	293,779	263,469	376,763	122,105	135,868	1,090,267	1,138,406	1,411,126
Wine, Other Products	KL										
European Union		331	549	4,553	4,714	6,382	504	719	5,751	5,981	7,910
Canada		308	1,098	1,536	3,006	2,162	348	1,881	1,831	4,478	2,609
Japan		151	129	1,376	1,366	1,777	683	657	6,386	6,756	8,350
Other Countries		84	147	798	1,105	1,037	187	372	1,484	2,298	1,963
Subtotal:----		874	1,924	8,263	10,191	11,357	1,722	3,629	15,452	19,513	20,832

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